

# Agilysys...



## AGILYSYS CASINO RESORT SOLUTIONS

Integrated, scalable technology to build exceptional guest relationships, maximize revenue opportunities and grow your hospitality enterprise

Property Management • Point-of-Sale • Business Intelligence • Payment Gateway •  
Reservations and Table Management • Inventory & Procurement •  
Workforce Management • Document Management

TRANSFORMING GAMING BY BUILDING  
LASTING CONNECTIONS

# ESTABLISH LASTING CONNECTIONS WITH YOUR GUESTS

Even if you're serving hundreds or thousands of guests at a time, you succeed in hospitality because you know the value of a single relationship. So does Agilysys. Our innovative technology solutions go hand-in-hand with service that's second to none.

You're more than a gaming operation. You're a restaurant, an entertainment venue, a hotel, and perhaps a full-service family vacation destination. For you, success isn't about playing the odds. It's about making the most of every revenue source.

## Increase the odds for your success.

Agilysys is the proven technology partner for casino and resort management, providing solutions to power intelligent guest service, enhance profitability, and improve the efficiency of your employees and operations. Agilysys solutions emphasize flexibility to let you work with the hardware you prefer, integration to ensure smooth operations, and scalability so you'll never outgrow your technology.

- A leader in hospitality software solutions and services for more than 20 years.
- 100% of our research and development focused exclusively on the hospitality industry.
- Solutions to help you deliver an exceptional guest experience throughout your operation.

Your success is our top priority. When you need us, our customer service and support operations are staffed 24/7/365 by Agilysys employees—never an outsourced call center.

## Tribal Gaming—Solutions that Grow with Your Business

Whether your tribe operates a single card room or a full-scale resort, Agilysys Casino Resort solutions deliver the technology backbone to manage your business and ease transitions as your operation grows. Choose from a suite of integrated casino management solutions that help you engage your guests more effectively, operate more efficiently, and emerge a winner in a challenging industry.

## Invest in a Game-Changing Future: Agilysys rGuest®

In a cluttered technology marketplace, Agilysys stays ahead of the game. We focus R&D on creating scalable, next-generation solutions that empower casino and resort operators to become true innovators and capture competitive advantage. We're blazing trails in mobility, business analytics, and payment technology using our revolutionary Agilysys rGuest property management platform to address the entire guest lifecycle.

- A suite of efficient, modern hospitality solutions manage reservations, transactions, settlement, loyalty, promotions, business intelligence, supply, staff management and more.
- Open, multi-functional rGuest platform creates seamless integration between Agilysys solutions and also allows for easy integration to other software.
- rGuest supports on premise, cloud-based (SaaS), or hybrid solutions.



“When selecting technology for our property, we looked to Agilysys because of the company's experience and track record in the hotel and gaming industry. LMS is one of the most stable and reliable property management systems on the market. We also liked the Agilysys HotSchedules solution, an affordable workforce management application with mobile functionality and easy point-and-click scheduling. We have used the Agilysys Stratton Warren System for many years and have been impressed with the company's service and support. We are confident these newly deployed solutions will not only help us provide exceptional guest service but also will improve our bottom line.”

- Kirk Golding, Senior Vice President of Information Technology, Silverton Casino Hotel

### AGILYSYS HOSPITALITY SOLUTIONS

#### Property Management

- Visual One® PMS
- Lodging Management System (LMS®)
- rGuest® Stay

#### Point-of-Sale

- InfoGenesis® POS
- InfoGenesis Mobile
- InfoGenesis Flex

#### Business Intelligence

- rGuest® Analyze
- Insight™ Mobile Manager

#### Payment Gateway

- rGuest Pay

#### Reservations and Table Management

- rGuest Seat

#### Inventory/Procurement

- Eatec® (Windows® SQL Server®)
- Stratton Warren System (SWS) (IBM iSeries)

#### Workforce Management

- HotSchedules®

#### Document Management

- DataMagine™



# INTEGRATED SOLUTIONS FOR CASINO AND RESORT MANAGEMENT

## Empower Your Casino with Agilysys InfoGenesis® Point-of-Sale

Secure guest confidence and deliver exceptional service by keeping transactions flowing smoothly throughout your resort. InfoGenesis POS processes transactions in the highest volume, most demanding environments with no loss of performance at the point of sale. After the sale, it delivers intelligent business insights to help you gain an edge against the competition.

- Reliable, feature-rich POS includes on-demand reporting so you can review guest spending patterns, capitalize on revenue opportunities, and cut costs.
- Integration of player points helps maximize guest consumption throughout the resort.
- Create a seamless guest experience through tight integration with other Agilysys products, including the innovative rGuest Pay Gateway.

### Enhance Guest Interactions with POS in the Palm of Your Hand

Agilysys InfoGenesis Mobile delivers the full power of InfoGenesis POS in a sleek, easy-to-learn interface on handheld devices. Now your servers don't need to leave their sections to place orders or collect payment. Eliminate backup at the POS, reduce the time guests wait for food or drinks, and expand server coverage areas to lower labor costs while improving tips.

### Eliminate the Distance between Servers and Your Guests

Agilysys InfoGenesis Flex is an intuitive, full-featured mobile POS that looks and functions like terminals, delivered through tablet devices. Keep revenue flowing and create more meaningful guest experiences even in the most remote or expansive areas of your properties. Using InfoGenesis Flex, servers send orders to the bar or kitchen more quickly, so they can spend more time with guests.

## Secure Transactions and Safeguard Guests' Payment Data with rGuest® Pay

rGuest Pay is one of the first point-to-point encrypted (P2PE) payment gateways in the world to be officially PCI validated, helping you achieve compliance while eliminating "per transaction" fees. To maximize guest convenience, rGuest Pay supports credit card devices for every scenario, including counter-service, pay-at-table, EMV, mobile and signature capture.

- P2PE and tokenization eliminate the storage of sensitive data and reduce your business risk.
- Flat monthly rates and no volume tiers provide pricing transparency and fixed predictable costs.
- Flexible, straightforward integration with most POS or PMS products.

## Manage Properties for Superior Service and Maximized Guest Spending

Deliver unsurpassed guest service using Agilysys solutions to manage your hotel and resort properties.

A seamless solution for single resort properties or chains, Agilysys Visual One® PMS helps create a memorable guest experience. Present guests with a single itinerary that includes spa appointments, golf tee times, dinner reservations and more. Reservations placed in any module are booked through the same guest profile, enabling one-stop shopping and up-selling opportunities.

Ideal for properties of 1,000 rooms or more, Agilysys Lodging Management System (LMS®) automates every aspect of hotel operations, from reservations and credit card processing to accounting and housekeeping. Its modular design expands to incorporate sales and catering, activities scheduling, food & beverage sales, attraction ticketing and more.

## Gain Critical Business Insight through Analytics and Business Intelligence

To build a stronger business, you need better information. Agilysys intelligence solutions keep you on top of your business, so you can stay ahead of problems and make better informed decisions.

rGuest Analyze is a reporting and analytics subscription service that leverages the data within InfoGenesis POS to help you gain critical operational insights. Using information about Item Sales, Tenders, Check Sales and Discounts, it delivers at-a-glance charts and graphs, as well as detailed reports, in customized management dashboards.

Insight Mobile Manager provides hotel managers with the freedom to move around while keeping tabs on key information from a tablet or mobile device. Get powerful property data at your fingertips, including arrivals, departures, VIPs, total guests, rooms booked, house status, housekeeping, revenue, groups, group rooms remaining and reservation summary.

“When it comes to software solutions designed to manage busy casino hotel operations, Agilysys offers the total package, with technology that addresses all aspects of the property. The company's software systems, combined with a successful track record at our other properties, convinced us that they were the right partner for Golden Nugget Lake Charles.”

- Lori Kittle, CIO,  
Landry's Inc., Owner of Golden Nugget

# PROVEN TECHNOLOGY PARTNER FOR CASINOS AND RESORTS

## Manage Table Reservations and Wait Lists with rGuest® Seat

rGuest Seat is a guest centric table, reservation and wait list management solution that helps restaurants increase revenue by retaining repeat customers and providing a superior guest experience. Get more guests in the door with online reservations. Manage customer expectations about wait times, and run table management from anywhere in the restaurant using mobile tablets.

## Streamline Document Handling with DataMagine™

Transforms paper document storage and retrieval from an inefficient drain on your bottom line to a benefit that saves money, promotes environmental stewardship and helps satisfy regulatory requirements. DataMagine fulfills the promise of simplification. It scans, indexes, archives, stores and retrieves online documents without interfering with your existing applications.

## Control Costs with Leading Inventory and Procurement Solutions

Available as on premise software or as subscriptions (SaaS), Agilysys inventory and procurement solutions help you better manage inventory levels, reducing costs and fulfilling customer expectations.

Eatec® foodservice management procurement and inventory solution helps you lower food and labor costs and improve efficiency. Designed for Windows SQL Server, it provides a centrally located suite of best-in-class tools for procurement, inventory, forecasting, recipes, and production.

Stratton Warren System (SWS), for IBM iSeries, lets you easily inventory and purchase anything in your system. This strategic procurement system manages the entire process, from requisition to invoice, and integrates with most POS software products.

## Increase Staff Productivity with HotSchedules®

An online, mobile-optimized automated labor management tool, HotSchedules empowers employees by allowing them to view their schedule, make time-off requests, and swap and pick up shifts on the go. Managers will always have their finger on the pulse of your business by tracking labor data, forecasting schedules and reporting across all locations-- whenever, wherever.

## Our People

Agilysys employs smart, engaged, motivated and talented people from a wide range of backgrounds. We're honored to serve in hospitality industry leadership roles, including as a Corporate Industry Partner with Hotel Technology Next Generation (HTNG). In fact, our leadership serves on the HTNG Vendor Advisory Council. We also believe in giving back to our communities; Agilysys actively supports the Boys and Girls Club of America to help empower young people to reach their full potential.

## Our Partners

Agilysys strategically partners with a wide range of world-class technology companies to deliver complementary technology solutions to the hospitality market. Agilysys products offer easy integration with industry-leading hospitality solutions from B4Checkin, Passkey, Travel Click and many others. Our integration partners share our commitment to customer service and focus on interoperability.

For a full list of current integration partners, please visit:  
[www.agilysys.com/company/partners](http://www.agilysys.com/company/partners)

## Discover Agilysys Solutions for Casinos and Resorts

- Visit [www.agilysys.com](http://www.agilysys.com) to download product information and request a demo
- Call 877-369-6208
- Email [sales@agilysys.com](mailto:sales@agilysys.com)



“We needed technology designed to handle a busy hotel and casino operation, and the Agilysys solutions for property management, point-of-sale, and inventory and procurement met all of our criteria. These systems are known for 24/7 reliability, yet they are flexible enough to grow with our property and are easy to integrate with other applications we are using. We also wanted to partner with a company that has a sound track record in tribal gaming, and Agilysys certainly fits the bill.”

- Dominic Ortiz, CFO,  
Prairie Band Casino & Resort



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## ABOUT AGILYSYS

Agilysys is a leading developer and marketer of proprietary enterprise software, services and solutions to the hospitality industry. The company specializes in market-leading point-of-sale, property management, inventory and procurement, workforce management, analytics, document management, and mobile and wireless solutions that are designed to streamline operations, improve efficiency and enhance the guest experience. Agilysys serves four major market sectors: Gaming, both corporate and tribal; Hotels, Resorts and Cruise; Foodservice Management; and Restaurants, Universities, Stadia and Healthcare. Agilysys operates extensively throughout North America, Europe and Asia, with corporate services located in Alpharetta, GA, and offices in Singapore, Hong Kong and Malaysia. For more information, visit [www.agilysys.com](http://www.agilysys.com).

**If you would like more information about how Agilysys Hospitality Solutions can help you streamline operations and maximize profit, email [sales@agilysys.com](mailto:sales@agilysys.com) or call 877-369-6208.**

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