

# Agilysys...



## AGILYSYS FOODSERVICE SOLUTIONS

Integrated, scalable technology to build exceptional customer relationships, maximize revenue opportunities and grow your foodservice operation.

Point-of-Sale • Business Intelligence • Payment Gateway •  
Reservations and Table Management • Inventory & Procurement •  
Workforce Management • Document Management

TRANSFORMING FOODSERVICE BY BUILDING  
LASTING CONNECTIONS

# ESTABLISH LASTING CONNECTIONS WITH YOUR CUSTOMERS

Whether you are a corporate cafeteria, a hospital or a University, you succeed in foodservice because you know the value of a single relationship. So does Agilysys. Our innovative technology solutions go hand-in-hand with service that's second to none.

Your operation is unique. You may have restaurants, franchisees or an entertainment venue. For you, success is about making the most of every revenue source.

## Nourish Your Bottom Line

Agilysys is the proven technology partner for foodservice operations, providing solutions to power intelligent customer service, enhance profitability, and improve the efficiency of your employees and operations. Agilysys solutions emphasize flexibility to let you work with the hardware you prefer, integration to ensure smooth operations, and scalability so you'll never outgrow your technology.

- A leader in hospitality software solutions and services for more than 20 years.
- 100% of our research and development focused exclusively on the hospitality industry.
- Solutions to help you deliver an exceptional customer experience throughout your operation.

Your success is our top priority. When you need us, our customer service and support operations are staffed 24/7/365 by Agilysys employees—never an outsourced call center.

## Corporate Foodservice

Agilysys provides the essential, integrated solutions necessary for fast and convenient service. Take advantage of technology like Web-based ordering, cashless payment and self-service kiosks that improve order accuracy and your speed of service. That means faster and more accurate service that helps increase loyalty.

## Higher Education

Agilysys offers a suite of scalable and integrated Web-based solutions that enhance the efficiencies within foodservice environments throughout the campus. Available as a package or individually, Agilysys solutions have a proven record when deployed across multiple cost centers.

## Healthcare

Hospitals and other healthcare providers in almost every state, ranging in size from large multi-facility systems to single freestanding hospitals, use Agilysys solutions for point-of-sale, inventory and procurement, document management, self-service and workforce management to enhance productivity and profitability. The technologies streamline efficiency and help control costs in foodservice outlets and gift shops.



“These technologies are true game-changers, because they allow us to move from behind the counter to wherever our customers are located. Everything, including point-to-point encryption, is integrated in a single untethered POS system that we can use to support activities outside the café walls, such as food carts, after-hours events, and employee or student fairs. ”

- Amy Keister,  
Compass

### AGILYSYS HOSPITALITY SOLUTIONS

#### Point-of-Sale

- InfoGenesis® POS
- InfoGenesis Mobile
- InfoGenesis Flex
- rGuest® Buy

#### Business Intelligence

- rGuest® Analyze

#### Payment Gateway

- rGuest Pay

#### Inventory/Procurement

- Eatec® (Windows® SQL Server®)

#### Workforce Management

- HotSchedules®

#### Document Management

- DataMagine™



# INTEGRATED SOLUTIONS FOR FOODSERVICE OPERATIONS

## Empower Your Cafe with Agilysys InfoGenesis® Point-of-Sale

Secure customer confidence and deliver exceptional service by keeping transactions flowing. Take advantage of industry-leading, seamless transaction processing even when infrastructure goes down. Minimize customer impact, securing a high level of customer service and revenue flow with no downtime.

- Reliable, feature-rich POS includes on-demand reporting so you can review customer spending patterns, capitalize on revenue opportunities, and cut costs.
- Freedom of choice when it comes to hardware options. Choose from the most current hardware technology that works best for your business and workflows.
- Create a seamless customer experience through tight integration with other Agilysys products, including the innovative rGuest Pay Gateway.

### Enhance Customer Interactions with POS in the Palm of Your Hand

Agilysys InfoGenesis Mobile delivers the full power of InfoGenesis POS in a sleek, easy-to-learn interface on handheld devices. Place orders or collect payment from anywhere to help with line busting. Eliminate backup at the POS, reduce the time customers wait for food or drinks, lower labors costs while improving customer service.

### Eliminate the Distance between Staff and Your Customers

Agilysys InfoGenesis Flex is a full-featured mobile POS that looks and functions like a terminal, delivered through a tablet. Move from behind the counter to wherever your customers are located to make sure your customers have their best experience. Two tablet options give you flexibility to meet customers' needs more quickly and confidently. A consistent InfoGenesis interface allows staff to switch seamlessly from terminals to mobile tablets.

## Secure Transactions and Safeguard Customers' Payment Data with rGuest® Pay

rGuest Pay is one of the first point-to-point encrypted (P2PE) payment gateways in the world to be officially PCI validated, helping you achieve compliance while eliminating "per transaction" fees. To maximize customer convenience, rGuest Pay supports credit card devices for every scenario, including counter-service, pay-at-table, EMV, mobile and signature capture.

- P2PE and tokenization eliminate the storage of sensitive data and reduce your business risk.
- Flat monthly rates and no volume tiers provide pricing transparency and fixed predictable costs.
- Flexible, straightforward integration with most POS products.

## Improve Customer Convenience with Self-Service Kiosks with rGuest® Buy

rGuest® Buy integrates with your existing InfoGenesis® POS so you can serve customers 24-7. A self-service, customer-facing kiosk reduces the time it takes to serve your customers. Customers casually select menu items, process their credit card payment and even print a receipt – all using a simple interface. No service staff needed.

- Extend your POS reach
- Greater customer convenience
- Minimize labor time & costs
- Give up control and get rewarded

## Control Costs with Leading Inventory and Procurement Solutions

Available as on premise software or as subscriptions (SaaS), Agilysys inventory and procurement solutions help you better manage inventory levels, reducing costs and fulfilling customer expectations.

Eatec® foodservice management, procurement and inventory solution helps you lower food and labor costs and improve efficiency. Designed for Windows SQL Server, it provides a centrally located suite of best-in-class tools for procurement, inventory, forecasting, recipes, and production.

## Gain Critical Business Insight through Analytics and Business Intelligence

To build a stronger business, you need better information. Agilysys intelligence solutions keep you on top of your business, so you can stay ahead of problems and make better decisions.

rGuest Analyze is a subscription service designed to illuminate areas of your business by connecting the data you already have in your InfoGenesis POS system and transforming it into centralized, actionable insights. Control costs, increase sales and improve governance when you better understand where fraud might be occurring, what items are your best sellers, and on-demand revenue tracking.

“Agilysys also has a more hands-on approach to software implementation than the other vendors we interviewed, particularly when it comes to best practice techniques.”

- Shawn LaPean,  
Cal Dining



# PROVEN TECHNOLOGY PARTNER FOR FOODSERVICE MANAGEMENT

## Streamline Document Handling with DataMagine™

Transforms paper document storage and retrieval from an inefficient drain on your bottom line to a benefit that saves money, promotes environmental stewardship and helps satisfy regulatory requirements. DataMagine fulfills the promise of simplification. It scans, indexes, archives, stores and retrieves online documents without interfering with your existing applications.

## Increase Staff Productivity with HotSchedules®

An online, mobile-optimized automated labor management tool, HotSchedules empowers employees by allowing them to view their schedule, make time-off requests, and swap and pick up shifts on the go. Managers will always have their finger on the pulse of your business by tracking labor data, forecasting schedules and reporting across all locations-- whenever, wherever.

## Our People

Agilysys employs smart, engaged, motivated and talented people from a wide range of backgrounds. We're honored to serve in foodservice industry leadership roles, including as a Corporate Industry Partner with National Association of College & University Foodservice, National Association of Auxiliary Services and the Association of Healthcare Foodservice. We also believe in giving back to our communities; Agilysys actively supports the Boys and Girls Club of America to help empower young people to reach their full potential.

## Our Partners

Agilysys strategically partners with a wide range of world-class technology companies to deliver complementary technology solutions to the foodservice market. Agilysys products offer easy integration with industry-leading solutions from Verifone, Vision Solutions, HelpSystems and many others. Our integration partners share our commitment to customer service and focus on interoperability.

For a full list of current integration partners, please visit:  
[www.agilysys.com/company/partners](http://www.agilysys.com/company/partners)

## Discover Agilysys Solutions for Corporate Foodservice Operations

- Visit [www.agilysys.com](http://www.agilysys.com) to download product information and request a demo
- Call 877-369-6208
- Email [sales@agilysys.com](mailto:sales@agilysys.com)



“We not only have a large number of foodservice outlets but also very diverse dining and catering requirements, and the Eatec solution can accommodate our various models. Also, a big part of our mission is offering nutrition and allergen information to students, so we appreciate the system's ability to provide dietary content data. We look forward to implementing the Eatec solution and utilizing its many features”

- Gary Goldberg,  
University of Akron

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## ABOUT AGILYSYS

Agilysys is a leading developer and marketer of proprietary enterprise software, services and solutions to the hospitality industry. The company specializes in market-leading point-of-sale, property management, inventory and procurement, workforce management, analytics, document management, and mobile and wireless solutions that are designed to streamline operations, improve efficiency and enhance the customer experience. Agilysys serves four major market sectors: Gaming, both corporate and tribal; Hotels, Resorts and Cruise; Foodservice Management; and Restaurants, Universities, Stadia and Healthcare. Agilysys operates extensively throughout North America, Europe and Asia, with corporate services located in Alpharetta, GA, and offices in Singapore, Hong Kong and Malaysia. For more information, visit [www.agilysys.com](http://www.agilysys.com).

**If you would like more information about how Agilysys Solutions can help you streamline operations and maximize profit, email [sales@agilysys.com](mailto:sales@agilysys.com) or call 877-369-6208.**

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