

# Agilysys...



## AGILYSYS HOTELS & RESORTS SOLUTIONS

Integrated, scalable technology to build exceptional guest relationships, maximize revenue opportunities and grow your hospitality enterprise.

Property Management • Point-of-Sale • Business Intelligence • Payment Gateway •  
Reservations and Table Management • Inventory & Procurement •  
Workforce Management • Document Management

TRANSFORMING HOSPITALITY BY BUILDING  
LASTING CONNECTIONS

# ESTABLISH LASTING CONNECTIONS WITH YOUR GUESTS

Even if you're serving hundreds or thousands of guests at a time, you succeed in hospitality because you know the value of a single relationship. So does Agilysys. Our innovative technology solutions go hand-in-hand with service that's second to none.

Your hotel is unique. You may have restaurants or an entertainment venue. You may even be a full-service family vacation destination. For you, success is about making the most of every revenue source.

## Satisfying guests and maximizing profits.

Agilysys is the proven technology partner for hotel and resort management, providing solutions to power intelligent guest service, enhance profitability, and improve the efficiency of your employees and operations. Agilysys solutions emphasize flexibility to let you work with the hardware you prefer, integration to ensure smooth operations, and scalability so you'll never outgrow your technology.

- A leader in hospitality software solutions and services for more than 20 years.
- 100% of our research and development focused exclusively on the hospitality industry.
- Solutions to help you deliver an exceptional guest experience throughout your operation.

Your success is our top priority. When you need us, our customer service and support operations are staffed 24/7/365 by Agilysys employees—never an outsourced call center.

## Solutions that Grow with Your Business

Agilysys Hotel and Resort solutions deliver the technology backbone to manage your business and ease transitions as your operation grows. Choose from a suite of integrated hotel management solutions that help you engage your guests more effectively, operate more efficiently, and emerge a winner in a challenging industry.

### AGILYSYS HOSPITALITY SOLUTIONS

#### Property Management

- Visual One® PMS
- Lodging Management System (LMS®)
- rGuest® Stay

#### Point-of-Sale

- InfoGenesis® POS
- InfoGenesis Mobile
- InfoGenesis Flex

#### Business Intelligence

- rGuest Analyze
- Insight™ Mobile Manager

#### Payment Gateway

- rGuest Pay

#### Reservations and Table Management

- rGuest Seat

#### Inventory/Procurement

- Eatec® (Windows® SQL Server®)
- Stratton Warren System (SWS) (IBM iSeries)

#### Workforce Management

- HotSchedules®

#### Document Management

- DataMagine™

## Invest in a Game-Changing Future: Agilysys rGuest®

In a cluttered technology marketplace, Agilysys stays ahead of the game. We focus R&D on creating scalable, next-generation solutions that empower hotel and resort operators to become true innovators and capture competitive advantage. We're blazing trails in mobility, business analytics, and payment technology using our revolutionary Agilysys rGuest property management platform to address the entire guest lifecycle.

- A suite of efficient, modern hospitality solutions manage reservations, transactions, settlement, loyalty, promotions, business intelligence, supply, staff management and more.
- Open, multi-functional rGuest platform creates seamless integration between Agilysys solutions and also allows for easy integration to other software.
- rGuest supports on premise, cloud-based (SaaS), or hybrid solutions.



“When selecting technology for our new property, we knew we needed software systems that could handle an extremely busy and complex operation. The Agilysys solutions are proven, scalable and easy to integrate with other applications we are using. We also appreciate the partnership approach the company has taken and the high level of personal attention we have received. We are excited about the opportunities the technology will give us to build our business and deliver exceptional guest service.”

- Ryan Klongland, Director of Revenue, Camelback Lodge & Indoor Waterpark, Tannersville, Pennsylvania



# INTEGRATED SOLUTIONS FOR HOTEL AND RESORT MANAGEMENT

## Empower Your Hotel with Agilysys InfoGenesis® Point-of-Sale

Secure guest confidence and deliver exceptional service by keeping transactions flowing throughout your property. Take advantage of industry-leading, seamless transaction processing even when infrastructure goes down. Minimize server and guest impact, securing a high level of customer service and revenue flow with no downtime.

- Reliable, feature-rich POS includes on-demand reporting so you can review guest spending patterns, capitalize on revenue opportunities, and cut costs.
- Freedom of choice when it comes to hardware options. Choose from the most current hardware technology that works best for your business and workflows.
- Create a seamless guest experience through tight integration with other Agilysys products, including the innovative rGuest® Pay Gateway.

### Enhance Guest Interactions with POS in the Palm of Your Hand

Agilysys InfoGenesis Mobile delivers the full power of InfoGenesis POS in a sleek, easy-to-learn interface on handheld devices. Now your servers don't need to leave their sections to place orders or collect payment. Eliminate backup at the POS, reduce the time guests wait for food or drinks, and expand server coverage areas to lower labor costs while improving guest service.

### Eliminate the Distance between Servers and Your Guests

Agilysys InfoGenesis Flex is a full-featured mobile POS that looks and functions like a terminal, delivered through a tablet. Your guests are everywhere. Make sure they have their best experience even in the most remote or expansive areas on your property - areas where servers are challenged to maintain consistent contact with each guest. Two tablet options give you flexibility to meet guest needs more quickly and confidently. A consistent InfoGenesis interface allows staff to switch seamlessly from terminals to mobile tablets.

## Secure Transactions and Safeguard Guests' Payment Data with rGuest® Pay

rGuest Pay is one of the first point-to-point encrypted (P2PE) payment gateways in the world to be officially PCI validated, helping you achieve compliance while eliminating "per transaction" fees. To maximize guest convenience, rGuest Pay supports credit card devices for every scenario, including counter-service, pay-at-table, EMV, mobile and signature capture.

- P2PE and tokenization eliminate the storage of sensitive data and reduce your business risk.
- Flat monthly rates and no volume tiers provide pricing transparency and fixed predictable costs.
- Flexible, straightforward integration with most POS products.

## Manage Properties for Superior Service and Maximized Guest Spending

Deliver unsurpassed guest service using Agilysys solutions to manage your hotel and resort properties.

A seamless solution for single resort properties or chains, Agilysys Visual One® PMS helps create a memorable guest experience. Present guests with a single itinerary that includes spa appointments, golf tee times, dinner reservations and more. Reservations placed in any module are booked through the same guest profile, enabling one-stop shopping and up-selling opportunities.

Ideal for properties of 1,000 rooms or more, Agilysys Lodging Management System (LMS®) automates every aspect of hotel operations, from reservations and credit card processing to accounting and housekeeping. Its modular design expands to incorporate sales and catering, activities scheduling, food & beverage sales, attraction ticketing and more.

rGuest® Stay is a guest-centric property management solution that improves your ability to create exceptional guest experiences. It's everything you need to manage your hotel operations in a single solution - from reservations and front desk, to guest services, housekeeping and so much more. With a modern user-interface you can leverage rGuest Stay from any device with an internet connection. This state-of-the-art solution even interfaces with telephone, in-room movies, point-of-sale, credit card, door-locking systems, mini-bar and additional back office systems. rGuest Stay is delivered via the cloud which means you have minimal hardware and infrastructure to support without compromising any of its superior capabilities.

## Gain Critical Business Insight through Analytics and Business Intelligence

To build a stronger business, you need better information. Agilysys intelligence solutions keep you on top of your business, so you can stay ahead of problems and make better decisions.

rGuests Analyze is a subscription service designed to illuminate areas of your business by connecting the data you already have in your InfoGenesis POS system and transforming it into centralized, actionable insights. Control costs, increase sales and improve governance when you better understand where fraud might be occurring, what items are your best sellers, or even on-demand revenue tracking.

Insight Mobile Manager lets you move around the property while keeping tabs on key information from a tablet or mobile device. Get powerful data at your fingertips, including arrivals, departures, VIPs, rooms booked, housekeeping, revenue, groups, and reservation summary.

“When reviewing property management systems, one of our primary considerations was a fully integrated solution that was flexible and easy to use. The Visual One solution provides the total package, including timeshare functionality that enables us to manage the resort's condominium units. We are confident the technology will help us boost efficiency, streamline day-to-day operations and deliver an outstanding guest experience.”

- Froilan Ramirez, General Manager,  
Casa Ybel Resort, Sanibel Island, Florida



# PROVEN TECHNOLOGY PARTNER FOR HOTELS AND RESORTS

## Manage Table Reservations and Wait Lists with rGuest® Seat

rGuest Seat is a guest centric table, reservation and wait list management solution that helps restaurants increase revenue by retaining repeat customers and providing a superior guest experience. Get more guests in the door with online reservations. Manage customer expectations about wait times, and run table management from anywhere in the restaurant using mobile tablets.

## Streamline Document Handling with DataMagine™

Transforms paper document storage and retrieval from an inefficient drain on your bottom line to a benefit that saves money, promotes environmental stewardship and helps satisfy regulatory requirements. DataMagine fulfills the promise of simplification. It scans, indexes, archives, stores and retrieves online documents without interfering with your existing applications.

## Control Costs with Leading Inventory and Procurement Solutions

Available as on premise software or as subscriptions (SaaS), Agilysys inventory and procurement solutions help you better manage inventory levels, reducing costs and fulfilling customer expectations.

Eatec® foodservice management, procurement and inventory solution helps you lower food and labor costs and improve efficiency. Designed for Windows SQL Server, it provides a centrally located suite of best-in-class tools for procurement, inventory, forecasting, recipes, and production.

Stratton Warren System (SWS), for IBM iSeries, lets you easily inventory and purchase anything in your operation. This strategic procurement solution manages the entire process, from requisition to invoice, and integrates with most POS software products.

## Increase Staff Productivity with HotSchedules®

An online, mobile-optimized automated labor management tool. HotSchedules empowers employees by allowing them to view their schedule, make time-off requests, and swap and pick up shifts on the go. Managers will always have their finger on the pulse of your business by tracking labor data, forecasting schedules and reporting across all locations-- whenever, wherever.

## Our People

Agilysys employs smart, engaged, motivated and talented people from a wide range of backgrounds. We're honored to serve in hospitality industry leadership roles, including as a Corporate Industry Partner with Hotel Technology Next Generation (HTNG). In fact, our leadership serves on the HTNG Vendor Advisory Council. We also believe in giving back to our communities; Agilysys actively supports the Boys and Girls Club of America to help empower young people to reach their full potential.

## Our Partners

Agilysys strategically partners with a wide range of world-class technology companies to deliver complementary technology solutions to the hospitality market. Agilysys products offer easy integration with industry-leading hospitality solutions from B4Checkin, Passkey, Travel Click and many others. Our integration partners share our commitment to customer service and focus on interoperability.

For a full list of current integration partners, please visit:  
[www.agilysys.com/company/partners](http://www.agilysys.com/company/partners)

## Discover Agilysys Solutions for Hotels and Resorts

- Visit [www.agilysys.com](http://www.agilysys.com) to download product information and request a demo
- Call 877-369-6208
- Email [sales@agilysys.com](mailto:sales@agilysys.com)



“We selected the DataMagine solution because it is truly a full-function document management system that handles everything from scanning to email. We also wanted a system with a short learning curve that was simple to operate and understand, and the DataMagine solution fits the bill perfectly. Now, employees no longer have to request files, make copies and return documents; instead, they have immediate access to the information they need. As a result, we're seeing more efficient use of staff time, and operations are running more smoothly than ever.”

- Robert Galvin, Director of Information Technology, The Mission Inn Hotel & Spa, Riverside, California



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## ABOUT AGILYSYS

Agilysys is a leading developer and marketer of proprietary enterprise software, services and solutions to the hospitality industry. The company specializes in market-leading point-of-sale, property management, inventory and procurement, workforce management, analytics, document management, and mobile and wireless solutions that are designed to streamline operations, improve efficiency and enhance the guest experience. Agilysys serves four major market sectors: Gaming, both corporate and tribal; Hotels, Resorts and Cruise; Foodservice Management; and Restaurants, Universities, Stadia and Healthcare. Agilysys operates extensively throughout North America, Europe and Asia, with corporate services located in Alpharetta, GA, and offices in Singapore, Hong Kong and Malaysia. For more information, visit [www.agilysys.com](http://www.agilysys.com).

**If you would like more information about how Agilysys Hospitality Solutions can help you streamline operations and maximize profit, email [sales@agilysys.com](mailto:sales@agilysys.com) or call 877-369-6208.**

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