



Get what you want  
when you want it.

IBM TECHNOLOGY  
SOLUTIONS

Financial  
Solutions



## Get the Total Technology Solution You Need Right Now

In today's economy, many companies are experiencing credit constraints that are preventing them from implementing new technology solutions. Agilysys would like to work with you to minimize the impact on your capital budget, give you greater asset control, avoid the risk of obsolescence and make future upgrades easy to manage without the worries of asset disposal.

Agilysys Financial Solutions can help you get the IBM Technology Solutions that you want – and install them TODAY.

Agilysys IBM Technology Solutions provides a tailored, comprehensive suite of integrated technology solutions and services that simplify operations, increase profitability and provide actionable business insight to enable an exceptional customer experience. From initial planning and acquisition of new hardware through discarding of old equipment, Agilysys can assist every step of the way.

In addition to providing you with solutions that help you resolve your most complicated IT needs, Agilysys can offer payment options for the equipment, systems and services you need to remain competitive. Through innovative financing programs and a wide range of options, we strive to expand your buying power. Our

team of dedicated and knowledgeable professionals will work with you to customize a payment solution that meets your overall business objectives.

To implement new technology solutions for your company, Agilysys can help you:

### Plan

Let us consult with you to develop a long-term investment strategy to support your business growth and acquire the IT solutions you need now and in the future.

### Obtain

Get the best solution for your company – one that fits your budget and your financial reporting objectives.

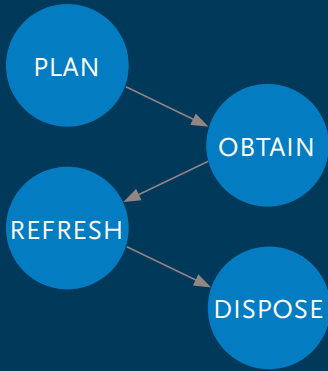
“IT leasing and financing options remain important capital and budget management tools used extensively by IT organizations to better align requirements and resources, enable technology life-cycle replacement programs, and facilitate compliant equipment decommissioning and recycling programs.”

*From IDC research paper: IT Capital Investments: Evaluating Technology Life-Cycle, Management and Lease-Versus-Own Options*

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## The Agilysys Offering

Agilysys can assist every step of the way, from initial planning and acquisition of new hardware through discarding of old equipment



## Who We Are and What We Do

Agilysys, Inc., is a leading provider of innovative information technology (IT) solutions serving corporate and public-sector customers, with special expertise in select markets, including retail and hospitality. We provide technology solutions – including hardware, software and services – to help customers resolve their most complicated IT needs. Our expertise includes enterprise architecture and high availability, infrastructure optimization, storage and resource management, and business continuity along with software and services designed specifically for the retail and hospitality markets. We operate from locations throughout North America, and in the United Kingdom and China, with headquarters in Cleveland, Ohio

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### Refresh

Take advantage of newer, faster and more cost efficient IT options as they become available by allowing Agilysys to construct a technology refresh upgrade plan for you.

### Dispose

Avoid the risks of ownership, which includes technology obsolescence and asset disposal issues. When your lease term is over, you can return the equipment to the leasing company, purchase a new solution, renew or extend your lease or choose to buy the equipment outright.

Description	Financing Benefits
Using, Not Owning	Allows use without ownership risk
Competitive Edge/ Avoid Risk Of Obsolescence	Flexibility to keep up with changing technology
Lower Monthly Payments	Finance payments usually lower than loan payments
Conserve Cash	Frees up cash for other investments
Preserve Lines Of Credit	Additional source of funding
Simplifies Budgeting	Fixed payments for duration of financing term
Provides More Payment Options	Flexible and tailored payment options
Convenience	Avoid disposal of salvage hassles & costs
Better Asset Management	Transfer risks Operational flexibility Facilitate planned replacement of capital assets

For a no-cost financial review in consideration of your technology plans, call your Agilysys Account Executive today.



For more information, call Agilysys at 877-374-4783,  
press 1 for products, 3 for technology solutions and 3 for IBM.  
Or go to [www.agilysys.com/ibmsolutions](http://www.agilysys.com/ibmsolutions)