



# Agilysys...

## CUSTOMER SPOTLIGHT: Wequassett Resort and Golf Club

### Scenic Waterfront Resort and Golf Club in Cape Cod Selects Agilysys Point-of-Sale and Payment Gateway Solutions

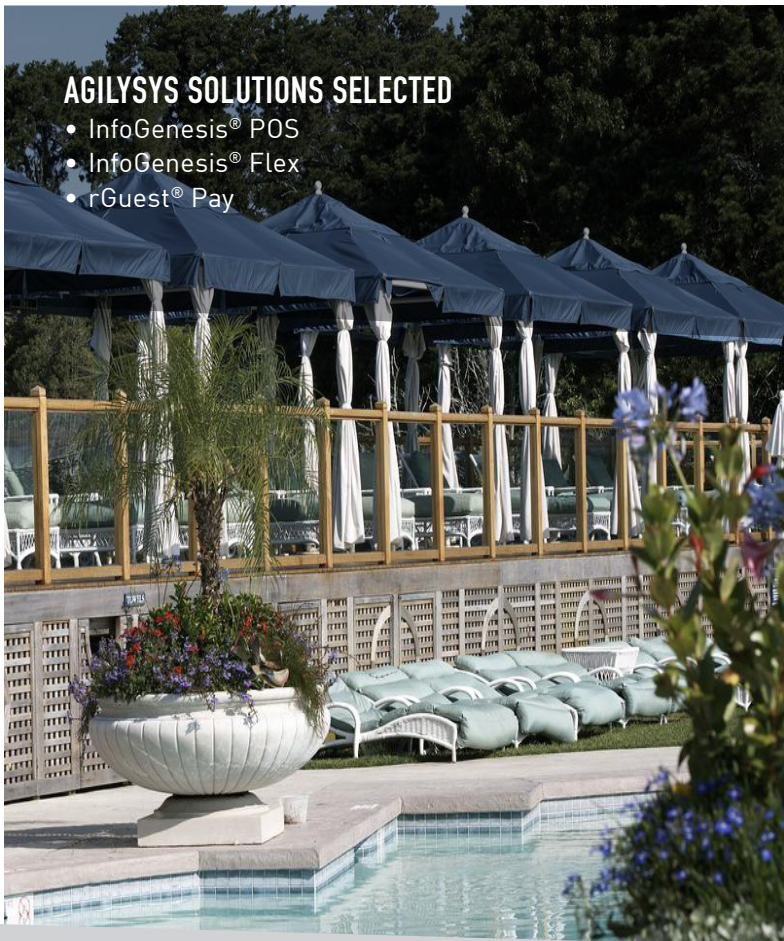
With world-class accommodations and award-winning cuisine, the Wequassett Resort and Golf Club is a popular destination for weddings, receptions and corporate meetings.

The Wequassett Resort has a lot to offer with 120 lavish rooms and suites, four restaurants, two pools, two beaches with boating and water sports, four tennis courts and 18 holes of championship golf. For vacationing families, the resort also has a Children's Center with innovative and entertaining educational programs. The wide variety of settings requires both fixed and mobile point-of-sale solutions to allow the staff to provide the best possible guest service and the management team found that with InfoGenesis and InfoGenesis Flex.



"We wanted state-of-the-art technology that would strengthen our entire F&B operation, and the Agilysys solutions were an ideal fit," said Greg Schlosser, Director of Information Technology at Wequassett Resort. "InfoGenesis and rGuest Pay are fully integrated and designed specifically for the complex environments prevalent in the hospitality industry. These systems will work together not only to improve operational efficiency but also to maximize our revenue potential and enhance guest service."

The high-level service, first-class amenities and scenic surroundings has made the Wequassett Resort a member of the Preferred Hotels & Resorts Worldwide Inc., assuring guests extraordinary levels of comfort and service. With the guest-centric solutions from Agilysys the property can improve productivity and offer a quality guest experience in a wide variety of settings. The extraordinary levels of service combined with breathtaking views of Pleasant Bay and the Atlantic Ocean makes the Wequassett Resort a unique place to visit and guarantees guests coming back to this secluded paradise.



#### AGILYSYS SOLUTIONS SELECTED

- InfoGenesis® POS
- InfoGenesis® Flex
- rGuest® Pay

## ABOUT OUR SOLUTIONS:



InfoGenesis® POS, a popular point-of-sale solution among luxury hotels and resorts, is a comprehensive POS system that combines easy-to-use terminal and tablet touchscreen applications with industry-leading offline capabilities. Its strong reporting and analysis features, enterprise-grade menu and item configuration capabilities, and multi-language support drive service flexibility and increased operational efficiency. InfoGenesis Flex, which offers full point-of-sale functionality on a convenient tablet device, provides a guest-centric feature-rich mobile experience for outdoor patios, poolside venues and other foodservice operations.



rGuest® Pay is Agilysys' payment gateway solution that enables complete and secure payment processing. It leverages one of the few payment offerings that includes: validated Point-to-Point Encryption (P2PE), which securely encrypts cardholder data while drastically reducing annual PCI audit costs; a Payment Information Proxy (PIP) that secures data arriving via e-commerce interfaces; robust tokenization, which eliminates storage of cardholder data; and a full range of fixed and mobile EMV-ready payment devices that ensure compliance with new card security regulations.

## ABOUT AGILYSYS:

Agilysys is a leading technology company that provides innovative software and services for point-of-sale (POS), property management (PMS), reservation and table management, inventory and procurement, workforce management, analytics, document management, and mobile and wireless solutions exclusively to the hospitality industry. Our products and services allow operators to streamline operations, improve efficiency and understand customer needs across their properties to deliver a superior overall guest experience. The result is improved guest loyalty, growth in wallet share and increased revenue as they connect and transact with their guests based upon a single integrated view of individual preferences and interactions. We serve four major market sectors: Gaming, both corporate and tribal; Hotels, Resorts and Cruise; Corporate Foodservice Management; and Restaurants, Universities, Stadia and Healthcare.

Agilysys operates across North America, Europe, Asia-Pacific, and India with headquarters located in Alpharetta, GA. For more information, visit [www.agilysys.com](http://www.agilysys.com).

## LEARN MORE ABOUT AGILYSYS SOLUTIONS

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