



Agilysys...

# INVESTOR PRESENTATION

Q4 & Full FY2022

# Forward-looking Statements & Non-GAAP Financial Information

## Forward-Looking Language

This presentation contains “forward-looking statements” within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as: “anticipate,” “intend,” “plan,” “goal,” “seek,” “believe,” “project,” “estimate,” “expect,” “strategy,” “future,” “likely,” “may,” “should,” “will” and similar references to future periods. Examples of forward-looking statements include, among others, our revenue and Adjusted EBITDA guidance for the second quarter, statements we make regarding our ability to improve our competitive positioning and improvement of our business momentum and business health over time once the industry begins to recover.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the effect of the COVID-19 pandemic on our business and the success of any measures we have taken or may take in the future in response thereto; and the risks described in the Company’s filings with the Securities and Exchange Commission, including the Company’s reports on Form 10-K and Form 10-Q.

Any forward-looking statement made by us in this press release is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement that may be made from time to time, whether written or oral, whether as a result of new information, future developments or otherwise.

## Use of Non-GAAP Financial Information

To supplement the unaudited consolidated financial statements presented in accordance with U.S. GAAP in this press release, certain non-GAAP financial measures as defined by the SEC rules are used. These non-GAAP financial measures include EBITDA, Adjusted EBITDA, adjusted net income, adjusted basic earnings per share, adjusted diluted earnings per share and free cash flow. Management believes that such information can enhance investors’ understanding of the Company’s ongoing operations.

# The Business We Are In



***We Are In The Business Of Providing A Fully Integrated Suite Of Software Solutions To Enterprise Food & Beverage And Lodging Operators In The Hospitality Space That Enable Memorable Experiences Across All Channels Of Guest Engagement***



# Our Mission

**HELP OUR CUSTOMERS IMPROVE  
EMPLOYEE & GUEST EXPERIENCE**



**WITH DEDICATION TO PAST,  
PRESENT & FUTURE CUSTOMER  
INVESTMENTS IN OUR PRODUCTS  
AND SERVICES**



# Defining Strategy Pillars

**100% HOSPITALITY FOCUSED**

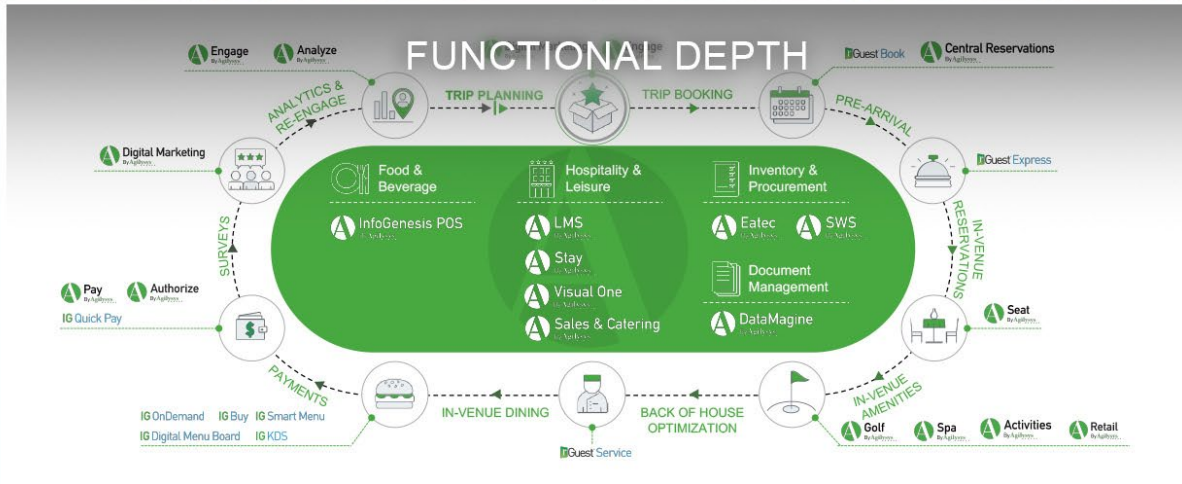
**MODERN CLOUD-NATIVE & ON-PREMISE OPTIONS**

**END-TO-END COMPREHENSIVE SOLUTION OFFERINGS**

**OBSESSIVELY CUSTOMER-CENTRIC**

**PRODUCT & INNOVATION DRIVEN**

# 100% Hospitality Focused - Why It Matters





# Modern Cloud-Native & On-Premise Options - Why It Matters

EVOLVING TRENDS



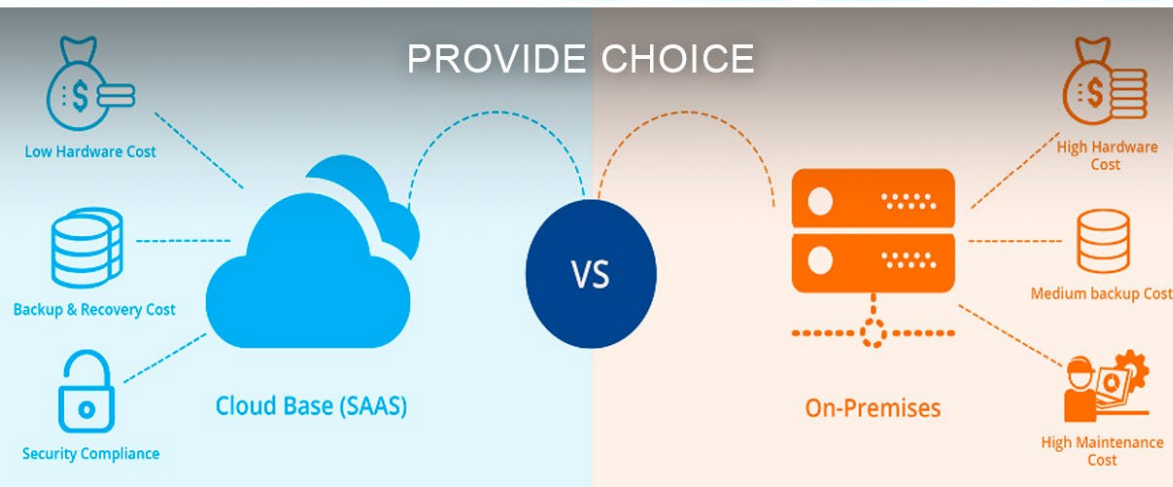
INCREASED SECURITY



CLOUD SCALABILITY



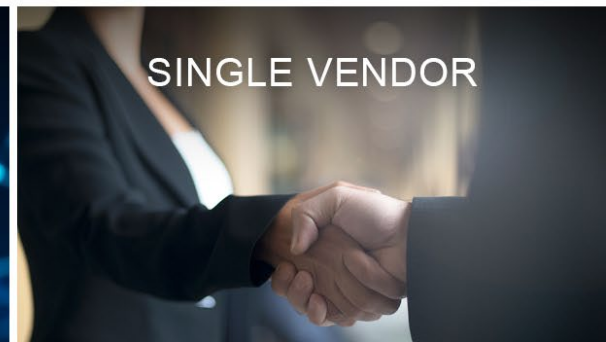
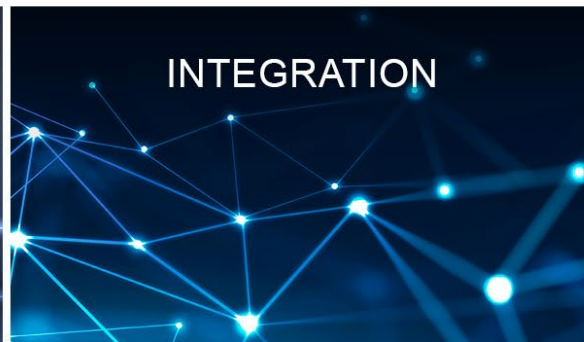
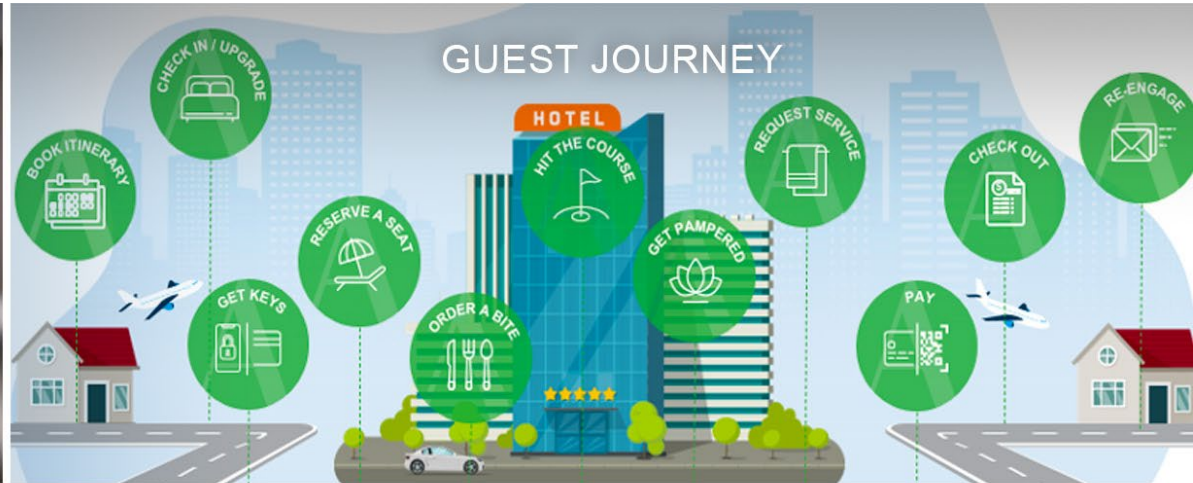
PROVIDE CHOICE



SPEED OF EXECUTION



# End-To-End Comprehensive Solution Offerings - Why It Matters





# Obsessively Customer-Centric - Why It Matters

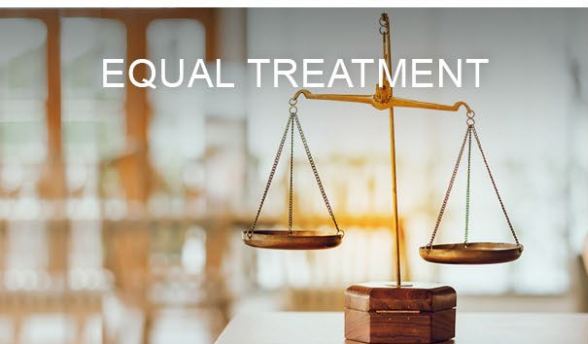
ROADMAP INFLUENCE



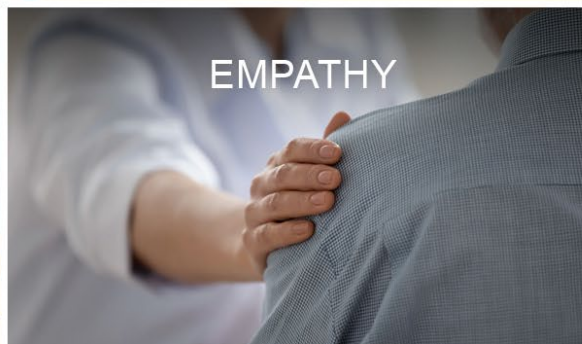
BENEFITS BOTH



EQUAL TREATMENT



EMPATHY



SERVICES & SUPPORT INVESTMENTS



# Product & Innovation Driven - Why It Matters

ENGINEERING STRENGTH



CONTINUOUS INNOVATION



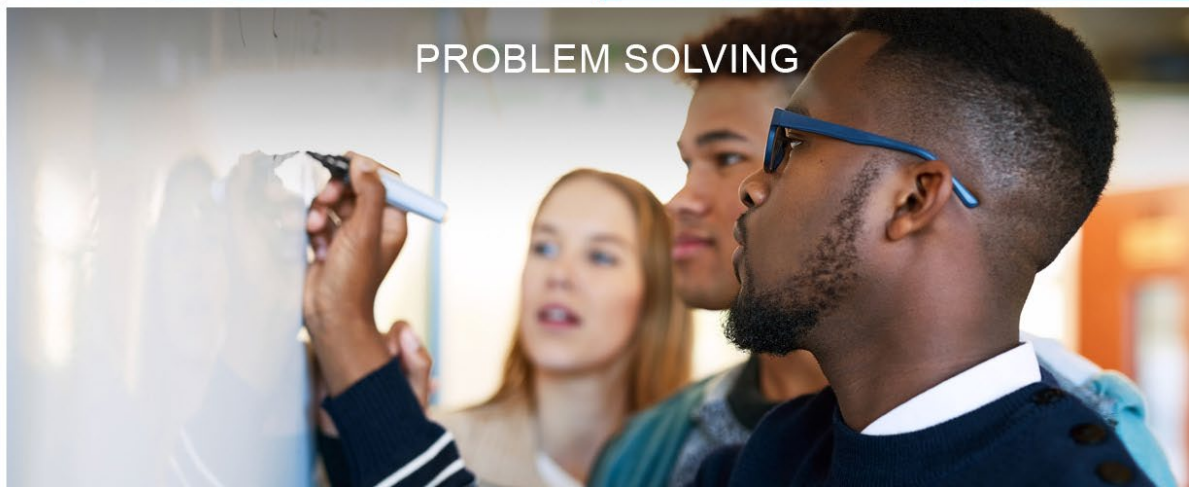
PEOPLE & TECHNOLOGY



AUTOMATION



PROBLEM SOLVING





# Agilysys Revenue Overview

**\$162.6M**

Total  
Revenue\*

**61%**

Recurring Revenue  
as a % of Total  
Revenue\*

**46%**

Subscription  
Revenue as a % of  
Recurring Revenue\*

**28%**

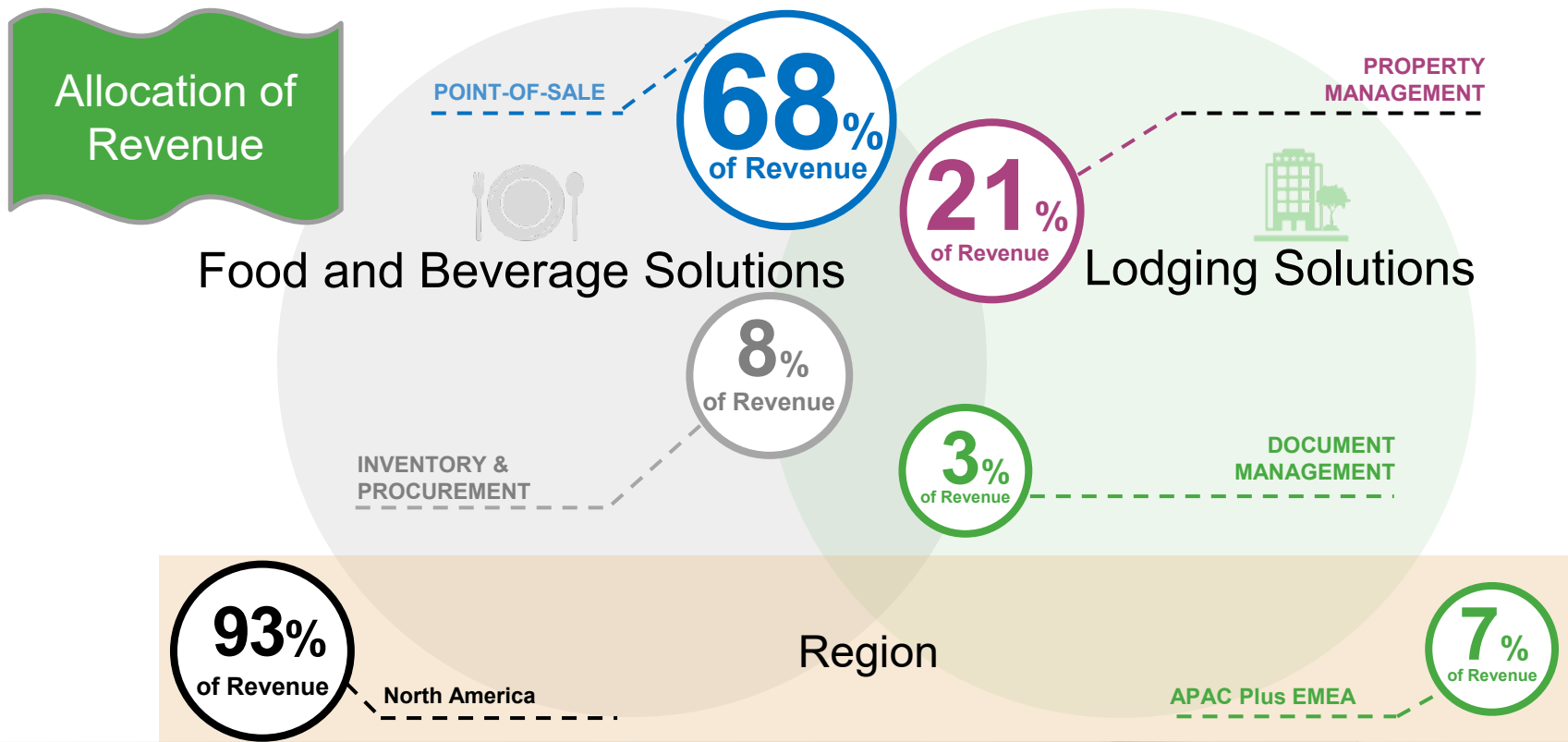
Subscription  
Revenue YOY  
Growth Rate

\*Data is as of the trailing twelve months ended March 31, 2022.

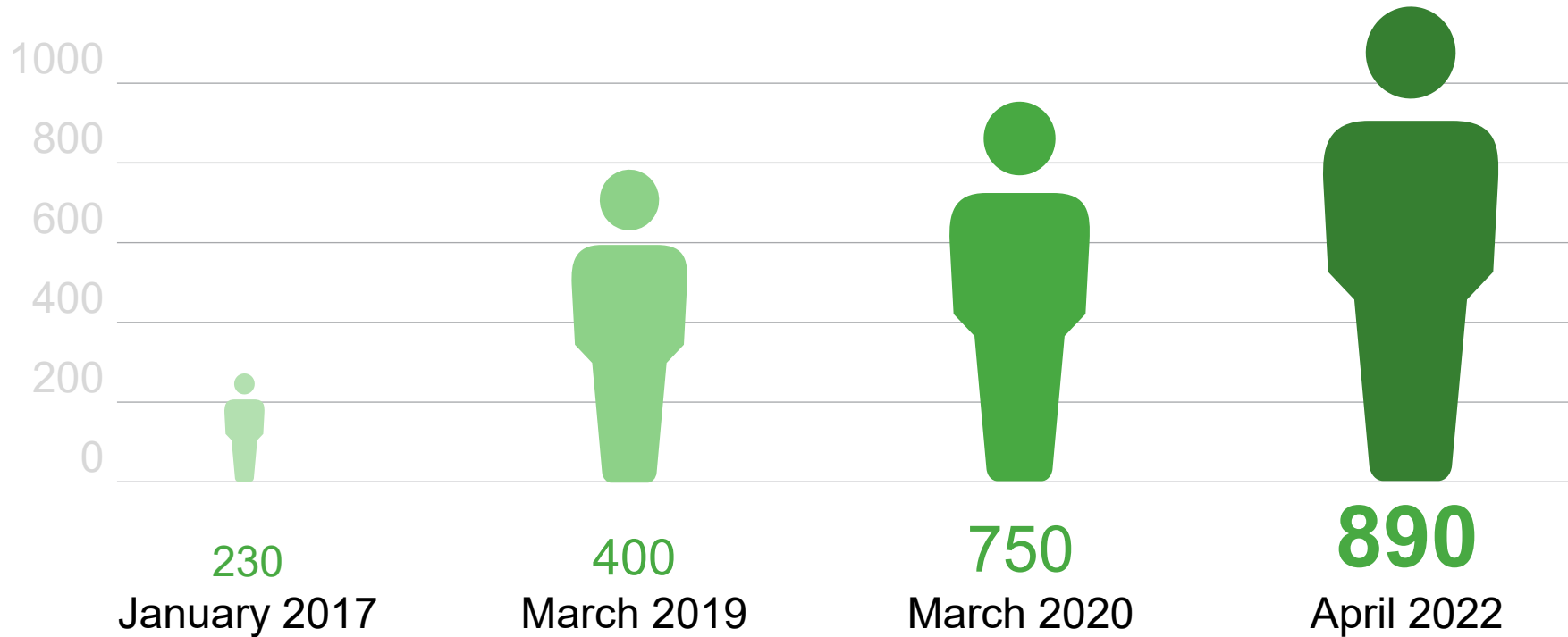




# We Provide Industry Leading Hospitality Solutions

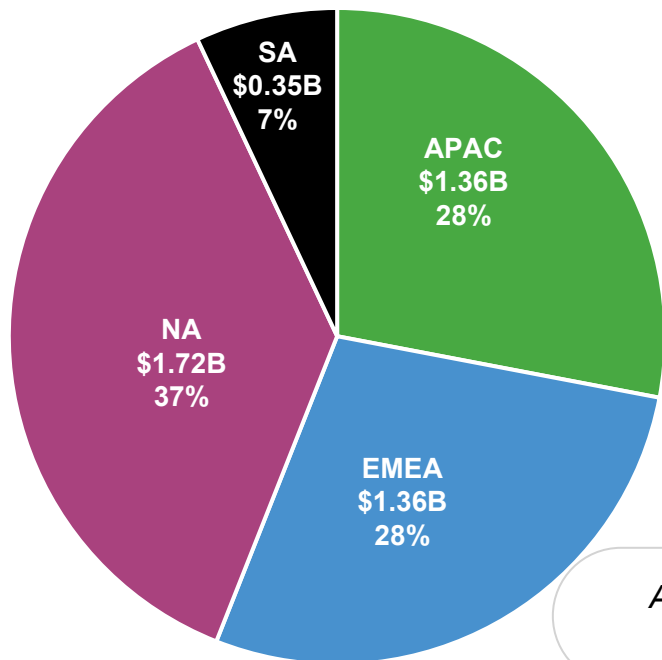


# R&D Focus & Resource Strength

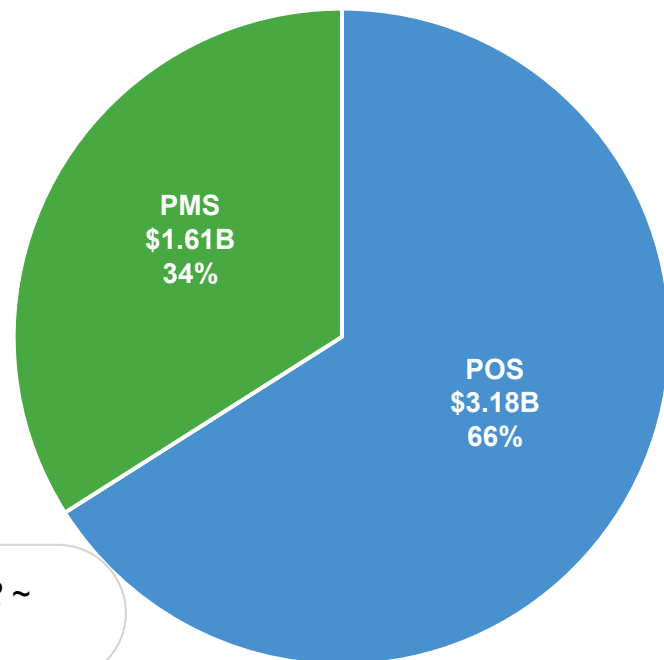


# Total Addressable Market

ARR Market Opportunity  
\$4.8 Billion



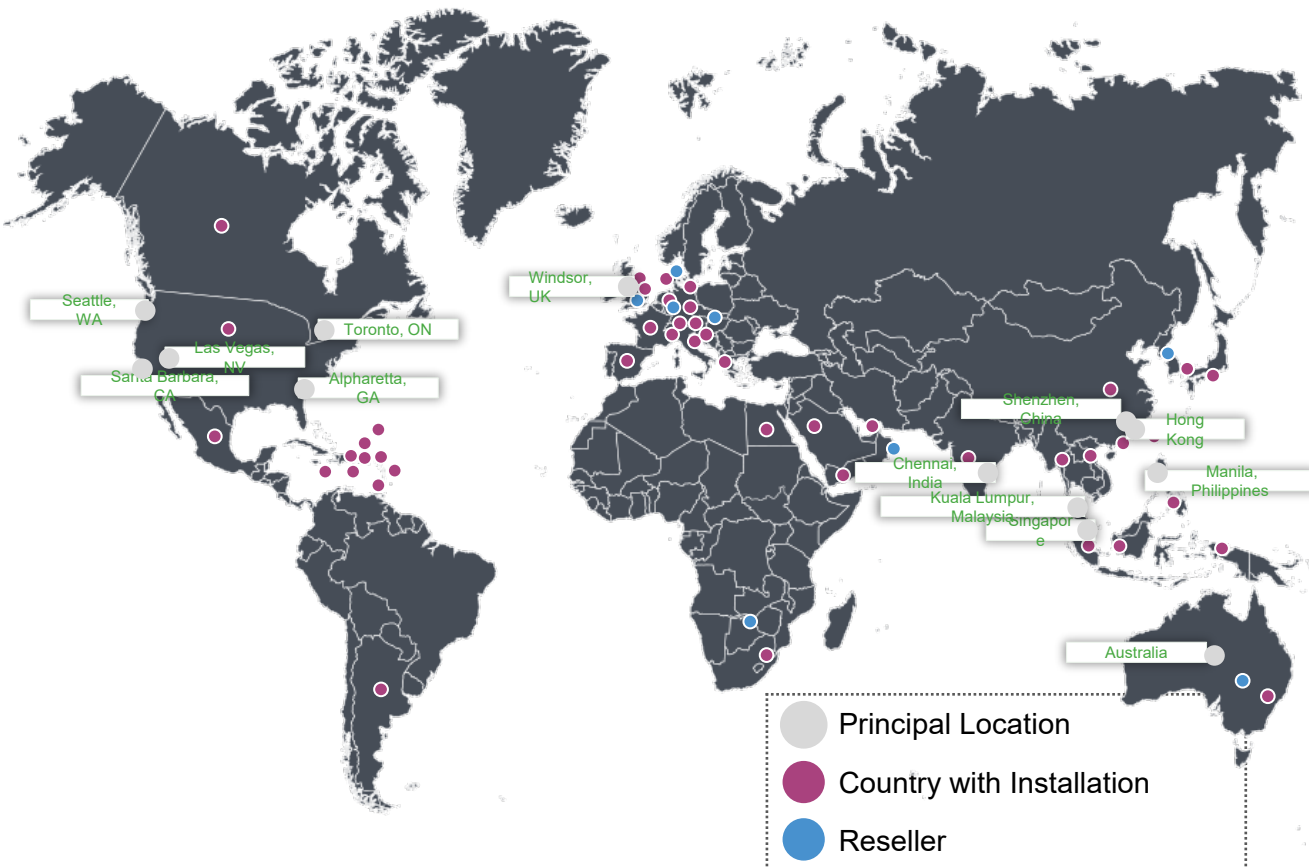
ARR Product Opportunity  
\$4.8 Billion



*Agilysys ARR ~  
\$106M\**



# Global Presence



Publicly Traded - NASDAQ:  
AGYS

## Corporate Headquarters

- Alpharetta, Georgia

## North America Offices

- Las Vegas, Nevada
- Santa Barbara, California
- Bellevue, Washington
- Toronto, Ontario

## EMEA Office

- United Kingdom

## APAC Offices

- Hong Kong
- Malaysia
- Philippines
- Singapore
- China
- Australia

## Demonstration Centers

- Las Vegas, Nevada

## India Development Center

- Chennai, India

Agilysys Private

# Recent Achievements

## Subscription Revenue Growth

Record Subscription Revenue of \$12.8M

SaaS Revenue Reaches 46% of Total Recurring Revenue

28% Y-O-Y Subscription Revenue Growth

## Sound Business Fundamentals

**FY22 Record Total Revenue**

**FY22 GAAP Net Income Positive**

FY22 \$0.18 GAAP EPS Per Diluted Share

## Focus on Profitability

**\$27.3M**  
FY22 Adjusted EBITDA

**7**  
Sequential Quarters Of Positive Free Cash Flow

**\$97.0M**  
Ending Cash Balance As Of FYE22

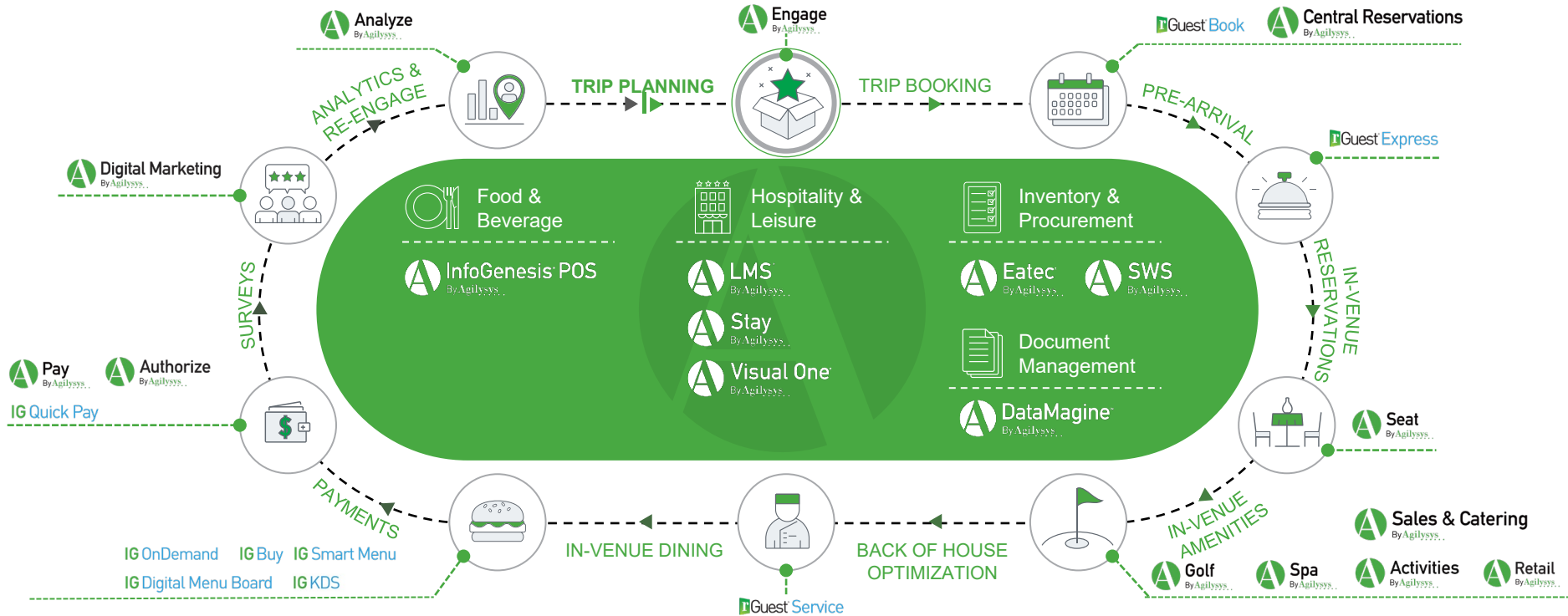
## End to End Product Suite

**11 Core Products**

**20 Add On Modules**

Modernized, Cloud Native & Single Codebase

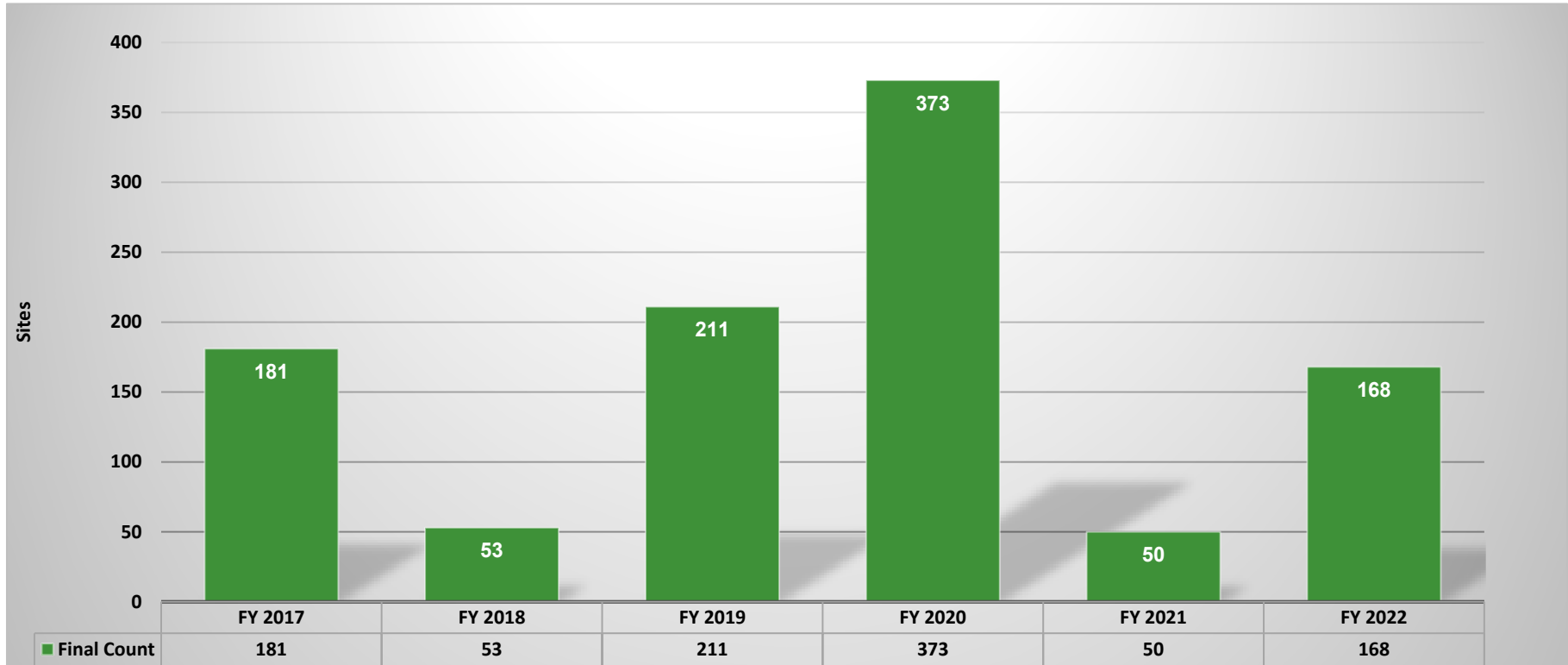
# Agilysys Hospitality Product Suite



3rd Party Solution Integration With Modern Restful APIs



# Net Competitive Replacements - Sites



# Top 100 Global Customers

 COMPASS GROUP	 CAESARS ENTERTAINMENT	 GOLDEN ENTERTAINMENT	 BOYD GAMING	 BOYNE RESORTS EXPERIENCE THE DIFFERENCE	 MGM RESORTS	 Hilton	 Royal Caribbean Group	 SEMINOLE GAMING	 PENN NATIONAL GAMING, INC.	 aramark
 VAIL RESORTS	 STATION CASINOS	 DRURY HOTELS	 the Chickasaw Nation	 Mohegan Sun	 Coville Indian Tribe	 MILLENNIUM TECHNOLOGY GROUP A Hotels North & America Company	 CHOCTAW CASINO   RESORT	 Kauai Island GOLF RESORT	 UNIVERSITY OF MARYLAND	 Delaware North
 HERSHEY ENTERTAINMENT & RESORTS	 BIG CEDAR LODGE AMERICA'S PREMIER WILDERNESS RESORT	 GOLDEN NUGGET ONLINE GAMING	 FRENCH LICK RESORT	 FOREST COUNTY POTAWATOMI Keeper of the Fire	 Eldorado CASINO	 DESERT DIAMOND CASINO & ENTERTAINMENT	 DRIVE SHACK IHG	 DOWNSTREAM CASINO RESORT	 FONTAINEBLEAU MIAMI BEACH	 Kalahari RESORTS & CONVENTIONS
 KOHLER	 FIREKEEPERS CASINO • BATTLE CREEK	 DANCE CREEK CASINO	 WESTGATE LAS VEGAS RESORT • CASINO	 GRAND CASINO MICHIGAN	 Comwell HOTELS	 GRATON RESORT & CASINO	 NEMACOLIN WOODLANDS RESORT	 isle of capri CASINOS, INC.	 UNIVERSAL PARKS & RESORTS	 Hard Rock CASINO CINCINNATI
 MORONGO CASINO, RESORT & SPA	 VALLEY OF THE SUN RESORT & CASINO	 GSR GRAND SIERRA RESORT AND CASINO	 Mashantucket Pequot Tribal Nation	 Sands LAS VEGAS SANDS CORP.	 MANDARIN ORIENTAL THE HOTEL GROUP	 SCARLET PEARL CASINO RESORT	 LDC LEISURE DEVELOPMENT CORPORATION	 MARINA BAY Sands SINGAPORE	 MESCALERO APACHE TRIBE	 UNITED KINGDOM INDIAN CONSULATE
 BARONA RESORT & CASINO	 ROLLING HILLS CASINO • RESORT	 Pinnacle Entertainment	 NORTHERN QUEST RESORT & CASINO	 Ocean CASINO • RESORT ATLANTIC CITY	 FORT WORTH MULTIPURPOSE ARENA AT TOLL BOULEVARD & TARRANT CENTER	 SENECA NIAGARA RESORT & CASINO	 PRAIRIE BAND CASINO & RESORT	 PINEHURST	 PEPPERMILL RESORT • SPA • CASINO	 SENeca NATION OF INDIANS
 SAN MANUEL INDIAN BINGO & CASINO	 SANTA CLARA DEVELOPMENT CORPORATION	 CARNEGIE MELLON UNIVERSITY	 RESORTS Casino • Hotel	 PRAIRIE MEADOWS	 SILVER REEF CASINO RESORT	 MARNELL GAMING	 Osage CASINO HOTEL	 THE COSMOPOLITAN of LAS VEGAS	 THE GROVE, INC.	 CASINO ARIZONA TALKING STICK RESORT
 THE BROADMOOR	 Turning Stone RESORT   CASINO	 Atlantis CASINO & HOTEL	 TROPICANA ENTERTAINMENT	 UT Southwestern Medical Center	 Borgata HOTEL, CASINO & SPA	 Dottys	 SAN MANUEL GAMING & HOSPITALITY AUTHORITY	 SEMINOLE Hard Rock SUPPORT SERVICES	 SEMINOLE Hard Rock	 SisalPinas Resort
 CARNIVAL UK	 PLAYLV	 NBA SPORTS	 atrium	 MOREY'S Piers & WATER PARKS	 HARD ROCK GRAND CASINO	 Bally's	 LIFE TIME	 ASPEN SNOWMASS	 SOUTH POINT	 AGUA CALIENTE CASINOS

A modern office interior with large windows. The left side shows a dark, textured wall. The right side shows a bright view of trees and buildings outside. In the foreground, several people are walking, their figures blurred, suggesting movement. The floor is made of large, light-colored tiles. The overall atmosphere is professional and dynamic.

Agilysys...

FINANCIAL OVERVIEW



# Evolving Business, Evolving P&L

## Business Metrics (as of 3/31/22)

<b>Recurring Revenue*</b>	61%
As % of Total Revenue	
<b>Subscription Revenue*</b>	46%
As % of Recurring Revenue	
<b>Services Revenue*</b>	17%
As % of Total Revenue	
<b>Subscription Revenue Growth Y/Y*</b>	28%
<b>New Customer Count*</b>	63

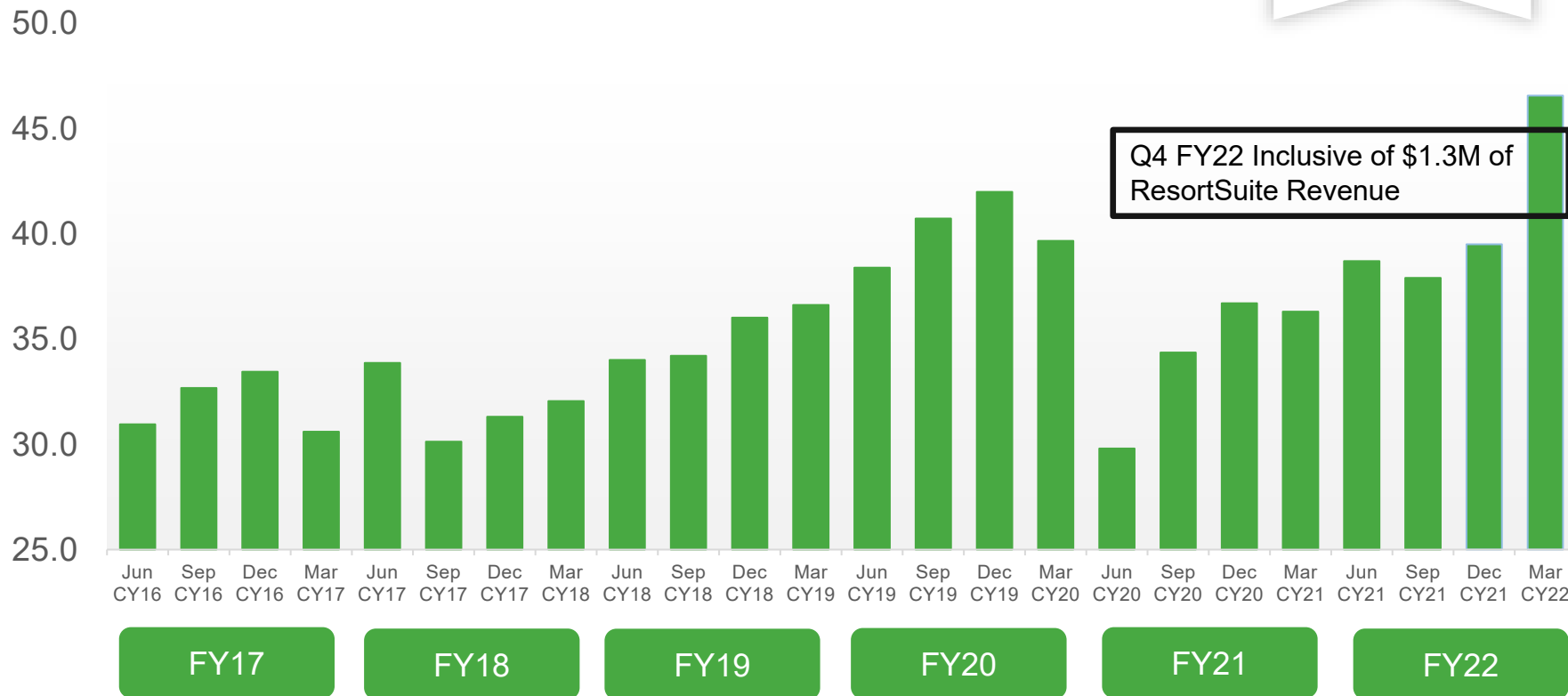
## Financial Metrics and Valuation\*

<b>Share Price (5/16/22)</b>	\$36.04
<b>Diluted Shares Outstanding</b>	25.3M
<b>Diluted Market Capitalization</b>	\$911.8M
<b>Cash (as of 3/31/22)</b>	\$97.0M
<b>Debt (as of 3/31/22)</b>	\$10.7M
<b>Enterprise Value</b>	\$825.5M
<b>Revenue</b>	\$162.6M
<b>Gross Profit</b>	\$101.5M
<b>Adjusted EBITDA^</b>	\$27.3M
<b>Earnings per Share</b>	\$0.18
<b>EV/Revenue</b>	5.1x
<b>EV/Gross Profit</b>	8.1x

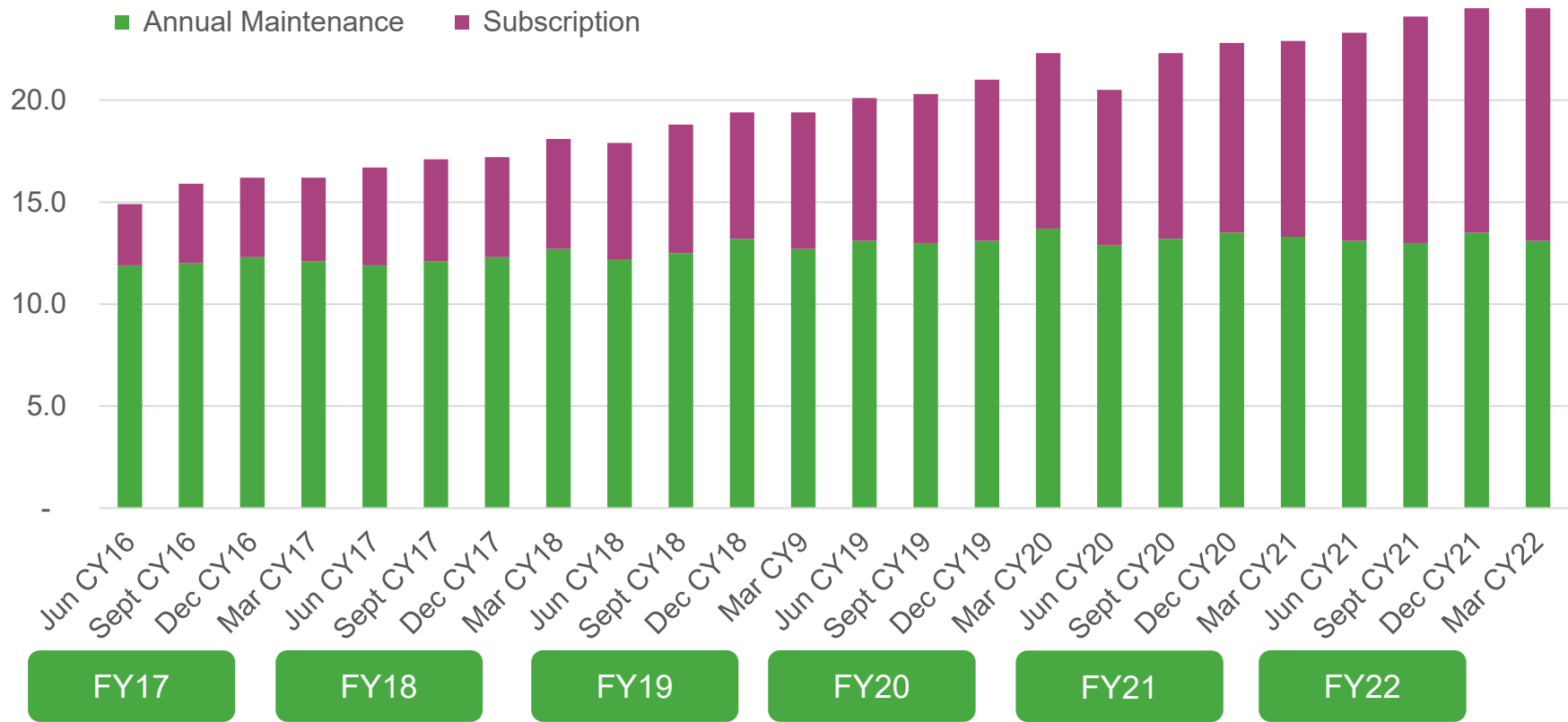
# Strong Balance Sheet

Consolidated Balance Sheet <i>(in thousands)</i>		
	March 31, 2022	March 31, 2021
Cash, Cash Equivalents and Marketable Securities	\$96,971	\$99,180
Other Current Assets	39,202	34,070
Long-Term Assets	77,989	56,623
<b>Total Assets</b>	<b>\$214,162</b>	<b>\$189,873</b>
Current Liabilities	\$71,466	\$61,001
Other Liabilities	45,352	48,996
Total Liabilities	116,818	109,997
Shareholders' Equity	97,344	79,876
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$214,162</b>	<b>\$189,873</b>

# Revenue Growth (\$M)



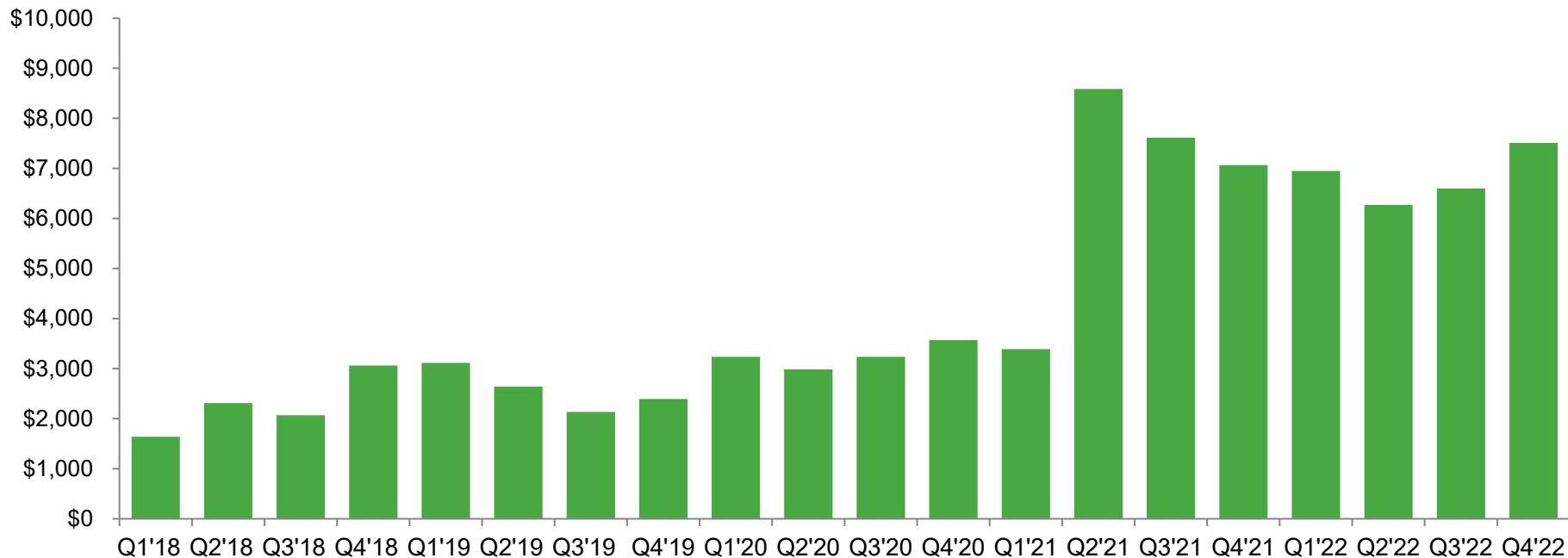
# Recurring Revenue (\$M)





# Profitability Metrics - Quarterly

## Adjusted EBITDA – Non GAAP^



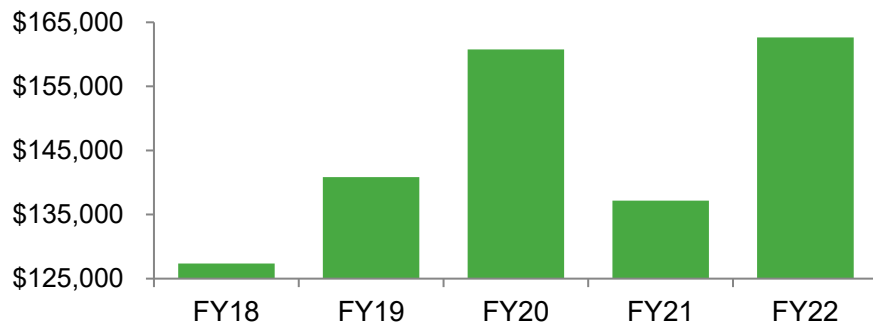
- Q2'21 included inorganic COVID related temporary cost savings, including employee compensation changes and reduction of workforce
- All COVID related cost savings ceased Q1 FY22

All numbers in thousands.  
Fiscal Year is from 4/1-3/31

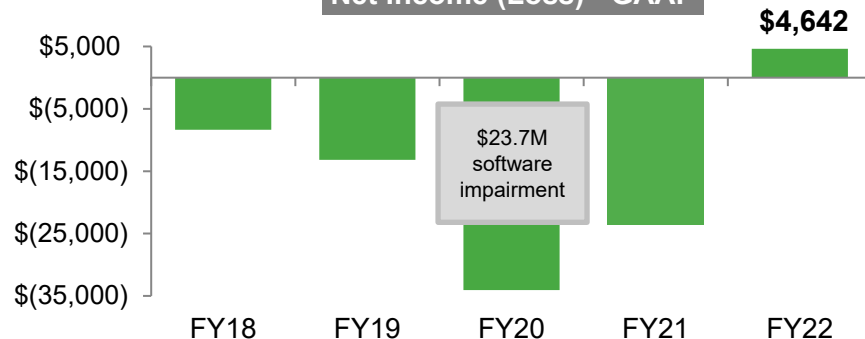
^ Non-GAAP measure, see reconciliation on slide 27.

# Historical Financial Results

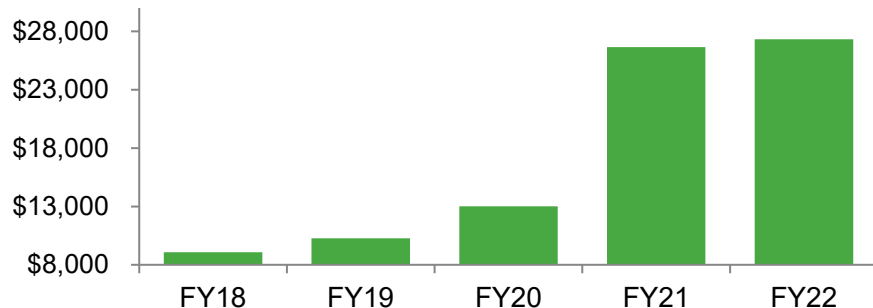
Revenue - GAAP



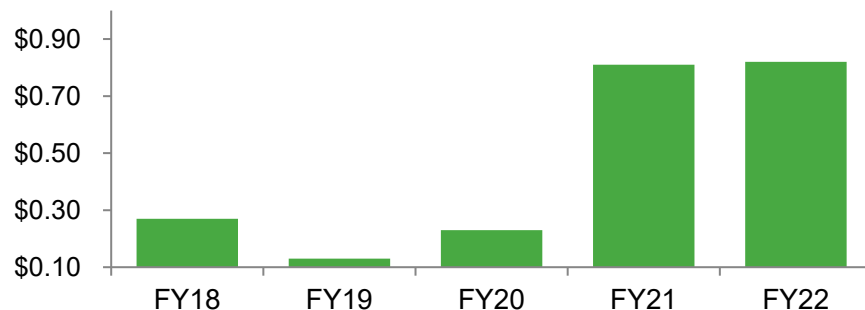
Net Income (Loss) - GAAP



Adjusted EBITDA – Non-GAAP^



Adjusted Diluted Earnings per Share – Non-GAAP^



The background image shows a modern building interior with large glass windows. A dark horizontal band runs across the middle of the image. The text 'Agilysys...' is in green and 'APPENDIX' is in white, both centered on the dark band. The background shows a view of trees and a building outside the windows, and the lower part shows a tiled floor and the legs of people walking.

# Agilysys... APPENDIX

# Agilysys Omnichannel POS Solution





# Agilysys Lodging Ecosystem



# Non-GAAP Reconciliation

## AGILYSYS, INC.

### RECONCILIATION OF NET LOSS TO EBITDA AND ADJUSTED EBITDA (UNAUDITED)

(In thousands)	Twelve Months Ended March 31,				
	2022	2021	2020	2019	2018
<b>Net loss</b>	\$ 6,478	\$ (21,001)	\$ (34,067)	\$ (13,164)	\$ (8,350)
Income tax expense (benefit)	33	(208)	201	221	(3,251)
<b>Loss before taxes</b>	<b>6,511</b>	<b>(21,209)</b>	<b>(33,866)</b>	<b>(12,943)</b>	<b>(11,601)</b>
Depreciation of fixed assets	2,210	2,832	2,574	2,504	2,631
Amortization of intangibles	1,654	1,959	2,541	2,567	1,879
Amortization of developed technology	42	-	12,561	12,602	10,016
Interest income	(47)	(87)	(371)	(329)	(88)
<b>EBITDA (a)</b>	<b>10,370</b>	<b>(16,505)</b>	<b>(16,561)</b>	<b>4,401</b>	<b>2,837</b>
Share-based compensation	14,549	40,093	5,205	4,376	4,688
Severance and other charges	1,584	2,529	582	1,168	1,798
Impairments	-	-	23,740	-	-
Other non-operating (income) expense	(145)	338	176	191	(391)
Legal settlements, net	969	200	(125)	141	150
<b>Adjusted EBITDA (b)</b>	<b>27,327</b>	<b>26,655</b>	<b>13,017</b>	<b>10,277</b>	<b>9,082</b>

(a) EBITDA is defined as net income before income taxes, interest expense, depreciation and amortization

(b) Adjusted EBITDA, a non-GAAP financial measure, is defined as income before income taxes, interest expense (net of interest income), depreciation and amortization (including amortization of developed technology), and excluding charges relating to i) legal settlements, ii) severance, and other charges, iii) impairments, iv) share-based compensation, and v) other non-operating (income) expense

# Non-GAAP Reconciliation

**AGILYSYS, INC.**  
**RECONCILIATION OF NET INCOME (LOSS) TO EBITDA AND ADJUSTED EBITDA**  
**(UNAUDITED)**

	March 31, 2022	December 2021	September 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	Three Months Ended		December 31, 2019	September 30, 2019	June 30, 2019
<i>(In thousands)</i>								June 30, 2020	March 31, 2020			
<b>Net income (loss)</b>	\$ 1,982	\$ 1,542	\$ 982	\$ 1,972	\$ (24,281)	\$ (2,070)	\$ 5,867	\$ (517)	\$ (26,992)	\$ (2,582)	\$ (2,918)	\$ (1,575)
Income tax expense	(232)	24	48	193	(518)	182	121	8	40	95	41	25
<b>Income (Loss) before taxes</b>	1,750	1,566	1,030	2,165	(24,799)	(1,888)	5,988	(509)	(26,952)	(2,487)	(2,877)	(1,550)
Depreciation of fixed assets	602	495	548	566	672	722	715	723	801	854	707	213
Amortization of intangibles	577	267	345	465	470	521	508	461	641	608	614	678
Amortization of developed technology	42	-	-	-	-	-	-	-	3,129	3,129	3,128	3,175
Interest income	(8)	(6)	(13)	(21)	(24)	(18)	(26)	(20)	(88)	(67)	(112)	(79)
<b>EBITDA (a)</b>	2,963	2,322	1,910	3,175	(23,681)	(663)	7,185	655	(22,469)	2,037	1,460	2,437
Share-based compensation	3,747	3,839	3,342	3,621	30,781	6,630	1,256	1,426	2,049	1,329	1,345	482
Severance and other charges	398	381	580	225	(233)	1,552	7	1,203	150	11	190	231
Impairments	-	-	-	-	-	-	-	-	23,740	-	-	-
Other non-operating expense (income)	(197)	52	103	(103)	50	95	88	106	102	(142)	108	85
Legal settlements, net	598	4	337	30	150	-	50	-	-	-	(119)	-
<b>Adjusted EBITDA (b)</b>	7,509	6,598	6,272	6,948	7,067	7,614	8,586	3,390	3,572	3,235	2,984	3,235

*(a) EBITDA is defined as net income before income taxes, interest expense, depreciation and amortization*

*(b) Adjusted EBITDA, a non-GAAP financial measure, is defined as income before income taxes, interest expense (net of interest income), depreciation and amortization (including amortization of developed technology), and excluding charges relating to i) legal settlements, ii) severance, and other charges, iii) impairments, iv) share-based compensation, and v) other non-operating (income) expense*

# Non-GAAP Reconciliation

AGILYSYS, INC.

## RECONCILIATION OF NET INCOME (LOSS) TO EBITDA AND ADJUSTED EBITDA (UNAUDITED)

(In thousands)	Three Months Ended						
	March 31, 2019	December 31, 2018	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
<b>Net income (loss)</b>	\$ (3,589)	\$ (4,048)	\$ (1,736)	\$ (210)	\$ (1,934)	\$ (3,248)	\$ (2,958)
Income tax expense	35	182	(49)	(1,812)	(1,623)	105	78
<b>Income (Loss) before taxes</b>	(3,554)	(3,866)	(1,785)	(2,022)	(3,557)	(3,143)	(2,880)
Depreciation of fixed assets	571	651	606	739	581	700	611
Amortization of intangibles	675	675	543	457	471	465	485
Amortization of developed technology	3,245	3,347	2,663	2,645	2,644	2,420	2,307
Interest income	(102)	(80)	(52)	(30)	(10)	(21)	(26)
<b>EBITDA (a)</b>	835	727	1,975	1,789	129	421	497
Share-based compensation	1,420	1,282	409	912	1,458	1,099	1,219
Severance and other charges	222	58	440	557	378	826	37
Impairments	-	-	-	-	-	-	-
Other non-operating expense (income)	(100)	68	198	(197)	(46)	(37)	(113)
Legal settlements, net	15	-	91	-	150	-	-
<b>Adjusted EBITDA (b)</b>	2,392	2,135	3,113	3,061	2,069	2,310	1,640

(a) EBITDA is defined as net income before income taxes, interest expense, depreciation and amortization

(b) Adjusted EBITDA, a non-GAAP financial measure, is defined as income before income taxes, interest expense (net of interest income), depreciation and amortization (including amortization of developed technology), and excluding charges relating to i) legal settlements, ii) severance, and other charges, iii) impairments, iv) share-based compensation, and v) other non-operating (income) expense

# Non-GAAP Reconciliation

AGILYSYS, INC.

## RECONCILIATION OF NET LOSS TO ADJUSTED NET INCOME FOR ADJUSTED EARNINGS PER SHARE (UNAUDITED)

(In thousands)	Twelve Months Ended March 31,				
	2022	2021	2020	2019	2018
<b>Net loss attributable to common shareholders</b>	<b>\$ 4,641</b>	<b>\$ (23,608)</b>	<b>\$ (34,067)</b>	<b>\$ (13,164)</b>	<b>\$ (8,350)</b>
Amortization of intangibles	1,654	1,959	2,541	2,567	1,879
Amortization of developed technology	42	-	12,561	12,602	10,016
Share-based compensation	14,549	40,093	5,205	4,376	4,688
Impairments	-	-	-	-	-
Series A convertible preferred stock issuance costs	-	1,031	-	-	-
Severance and other charges	1,584	2,529	582	1,168	1,798
Legal settlements, net	969	200	(125)	141	150
Income tax adjustments	(3,056)	(2,710)	(4,904)	(4,720)	(4,005)
<b>Adjusted net income (a)</b>	<b>20,383</b>	<b>19,494</b>	<b>(18,207)</b>	<b>2,970</b>	<b>6,176</b>
Basic weighted average shares outstanding	24,477	23,458	23,233	23,037	22,801
Diluted weighted average shares outstanding	25,392	24,016	23,821	23,462	22,801
<b>Adjusted basic earnings per share (b)</b>	<b>0.83</b>	<b>0.83</b>	<b>(0.78)</b>	<b>0.13</b>	<b>0.27</b>
<b>Adjusted diluted earning per share (b)</b>	<b>0.80</b>	<b>0.81</b>	<b>(0.76)</b>	<b>0.13</b>	<b>0.27</b>

(a) Adjusted net income, a non-GAAP financial measure is defined as net income (loss) attributable to common shareholders before amortization expense (including amortization of developed technology), share-based compensation, and one-time charges including severance and other charges, impairments and legal settlements, less the related income tax effect of these adjustments, as applicable, at the Company's current combined federal and state income statutory tax rate. No income tax effect applies to one-time charges when a valuation allowance offsets their related deferred tax assets

(b) Adjusted earnings per share, a non-GAAP financial measure, is defined as adjusted net income (loss) divided by basic and diluted weighted average shares outstanding



# Cash Flow

	31-Mar FY22	31-Mar FY21	31-Mar FY20	31-Mar FY19	31-Mar FY18
<b>Operating activities</b>					
Net income(loss) from operations	\$ 6,478	\$ (21,001)	\$ (34,067)	\$ (13,164)	\$ (8,350)
Non cash adjustments, restructuring, legal settlements	17,683	43,969	46,260	22,219	16,586
Changes in assets & liabilities	4,314	5,439	(1,618)	(1,814)	(1,362)
<b>Net cash provided by operating activities</b>	<b>28,475</b>	<b>28,407</b>	<b>10,575</b>	<b>7,241</b>	<b>6,874</b>
<b>Investing activities</b>					
Capital expenditures	(1,197)	(1,389)	(3,420)	(3,318)	(6,140)
Cash paid for business combinations, net of cash acquired	(24,455)	-	-	-	-
Capitalized developed software	-	-	-	(2,189)	(8,918)
Investments	(27)	(2)	(27)	(27)	(27)
<b>Net cash used in investing activities</b>	<b>(25,679)</b>	<b>(1,391)</b>	<b>(3,447)</b>	<b>(5,534)</b>	<b>(15,085)</b>
<b>Net cash provided by (used in) financing activities</b>	<b>(4,901)</b>	<b>25,316</b>	<b>(1,116)</b>	<b>(767)</b>	<b>(1,295)</b>
<b>Effect of exchange rate</b>	<b>(104)</b>	<b>195</b>	<b>(130)</b>	<b>(112)</b>	<b>194</b>
<b>Increase (decrease) in cash &amp; cash equivalents</b>	<b>(2,209)</b>	<b>52,527</b>	<b>5,882</b>	<b>828</b>	<b>(9,312)</b>
<b>Cash &amp; cash equivalents - beginning of period</b>	<b>99,180</b>	<b>46,653</b>	<b>40,771</b>	<b>39,943</b>	<b>49,255</b>
<b>Cash &amp; cash equivalents - end of period</b>	<b>\$ 96,971</b>	<b>\$ 99,180</b>	<b>\$ 46,653</b>	<b>\$ 40,771</b>	<b>\$ 39,943</b>

# CONTACT

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