



INVESTOR PRESENTATION



Q4 & Full Fiscal Year 2026

Forward-Looking Statements & Non-GAAP Financial Information

Forward-Looking Language

This presentation contains “forward-looking statements” within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as: “anticipate,” “intend,” “plan,” “goal,” “seek,” “believe,” “project,” “estimate,” “expect,” “strategy,” “future,” “likely,” “may,” “should,” “will” and similar references to future periods. Examples of forward-looking statements include, among others, our revenue, subscription revenue and Adjusted EBITDA guidance for the 2027 fiscal year and statements we make regarding expected growth.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the impact macroeconomic factors may have on the overall business environment, our ability to achieve our fiscal 2027 guidance, increase implementation and operational efficiencies, the Company’s ability to maintain retention rates, utilize AI to continue to increase competitive advantages, and the risks described in the Company’s filings with the Securities and Exchange Commission, including the Company’s reports on Form 10-K and Form 10-Q. Additionally, references to “record” financial and business levels in this document refer only to the time period after Agilysys made the transformation to an entirely hospitality focused software solutions company in FY2014.

Any forward-looking statement made by us in this investor presentation is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement that may be made from time to time, whether written or oral, whether as a result of new information, future developments or otherwise.

Use of Non-GAAP Financial Information

To supplement the unaudited consolidated financial statements presented in accordance with U.S. GAAP in this press release, certain non-GAAP financial measures as defined by the SEC rules are used. These non-GAAP financial measures include EBITDA, Adjusted EBITDA, adjusted net income, adjusted basic earnings per share, adjusted diluted earnings per share and free cash flow. Management believes that such information can enhance investors’ understanding of the Company’s ongoing operations.



Our Mission

*Helping Our Customers Improve
Employee & Guest Experiences,
With Dedication To Past, Present &
Future Customer Investments In
Our Products And Services*



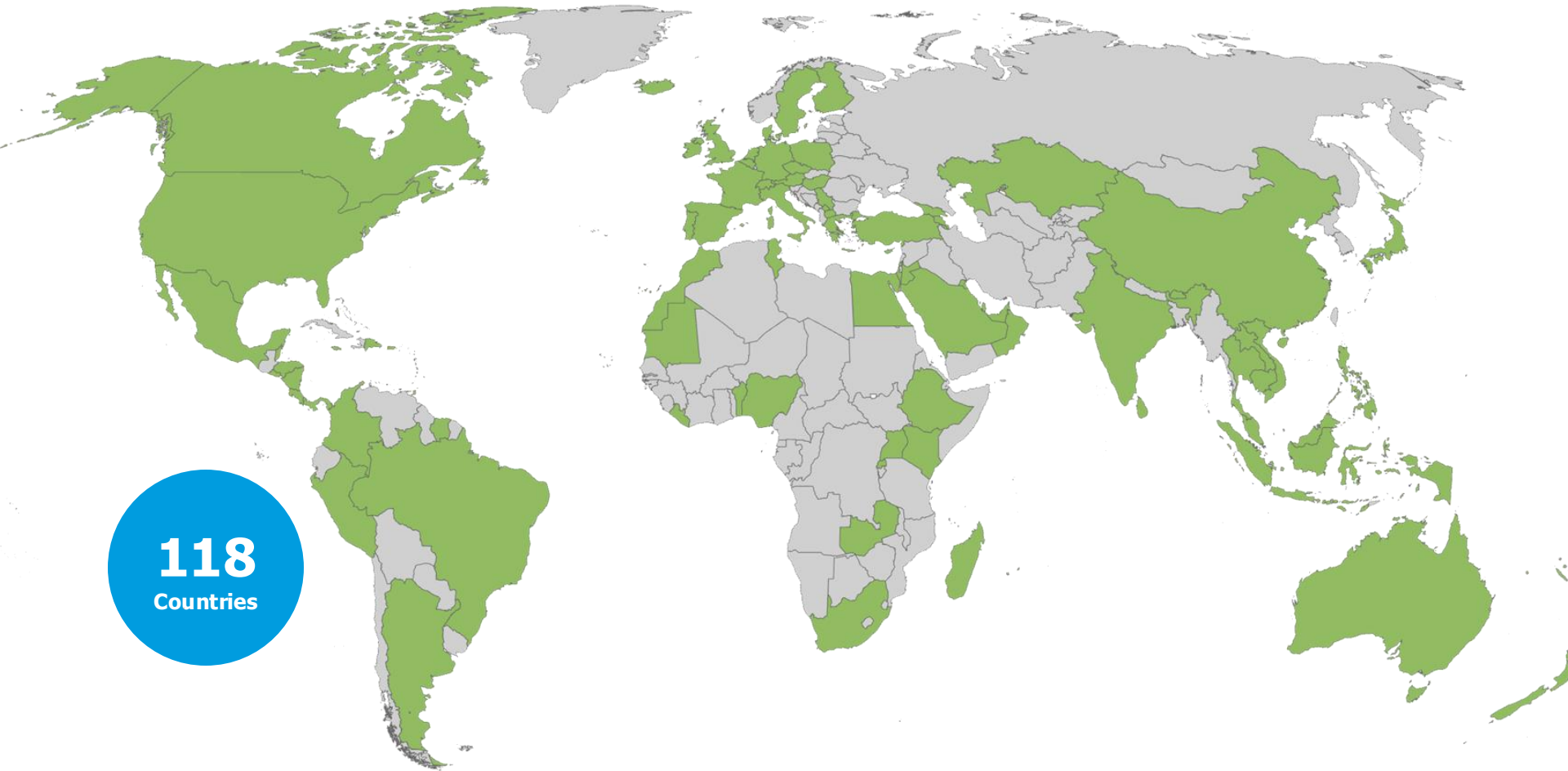


Defining Strategy Pillars

- 1 100% Hospitality Focused
- 2 Obsessively Customer-Centric
- 3 Core Product Focus & Innovation Driven
- 4 State Of The Art Cloud-Native & On-Premise Options
- 5 End-To-End Comprehensive Solution Offerings

Global Presence

Publicly Traded - **NASDAQ: AGYS**



Corporate Headquarters

- Alpharetta, Georgia

North America Offices

- Las Vegas, Nevada
- Toronto, Ontario
- Santa Barbara, California
- Bellevue, Washington

EMEA Offices

- United Kingdom
- Dubai, UAE

APAC Offices

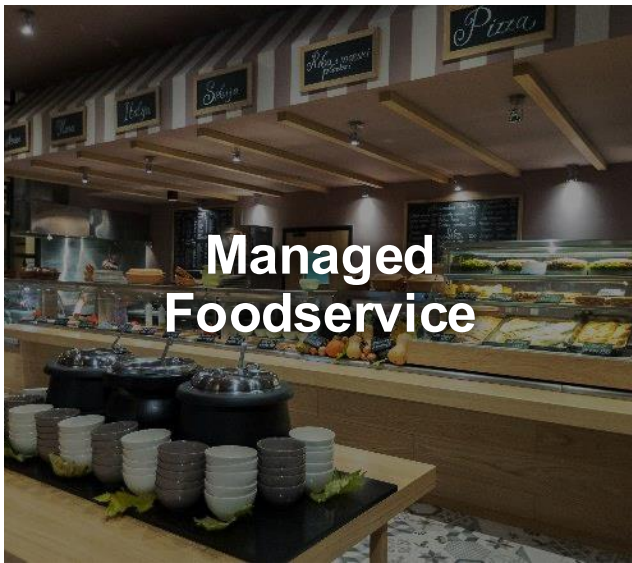
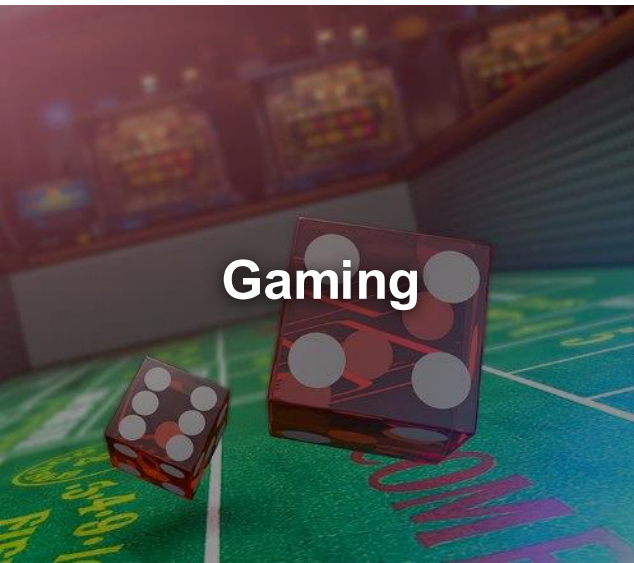
- Hong Kong
- Malaysia
- Philippines
- Singapore
- China
- Australia

India Development Center

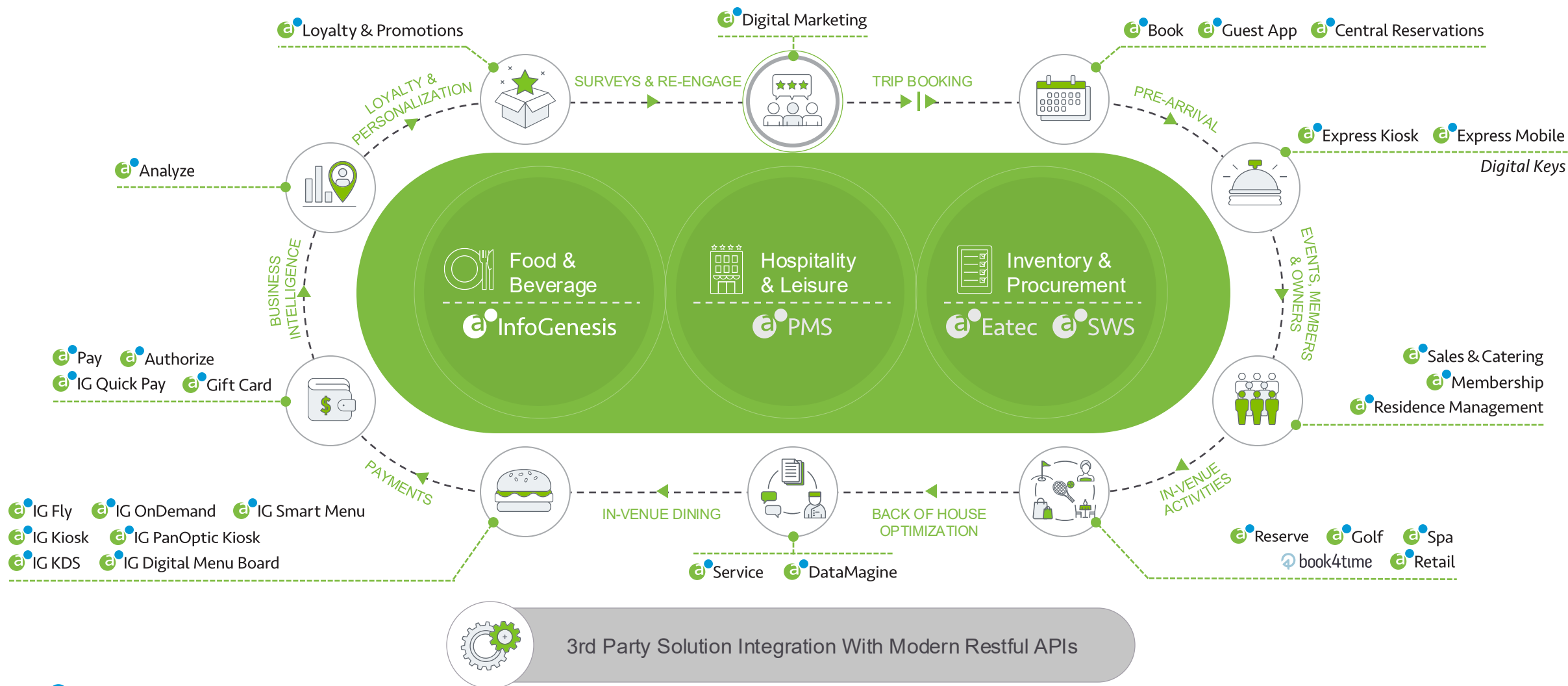
- Chennai, India



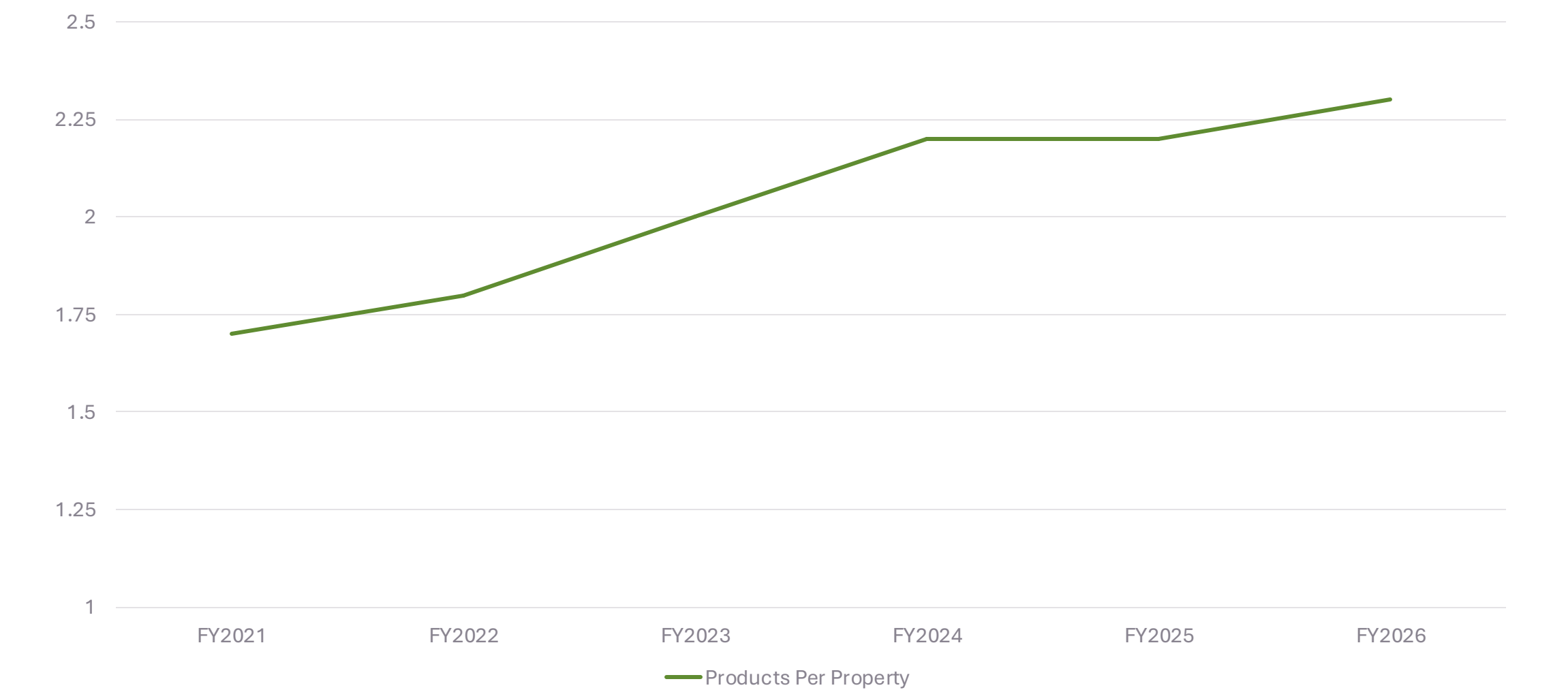
Global Customers



Agilysys Hospitality Product Suite



Existing Customers - Average Products Per Property - Exit Rate



AI-First Technology

Enhance guest experience
Streamline system interaction
Deliver tangible revenue improvements



Hyper-Personalization

Leveraging guest data and AI to deliver uniquely tailored experiences at every touchpoint.



Multi-Modal User Experience

Voice, chat & visual interfaces that reimagine how guests and staff interact with systems.



Agentic AI

AI agents that autonomously execute complex hospitality workflows, eliminating manual steps.



Revenue Optimization

Intelligent engines that surface upsell opportunities, forecast demand & maximize yield.



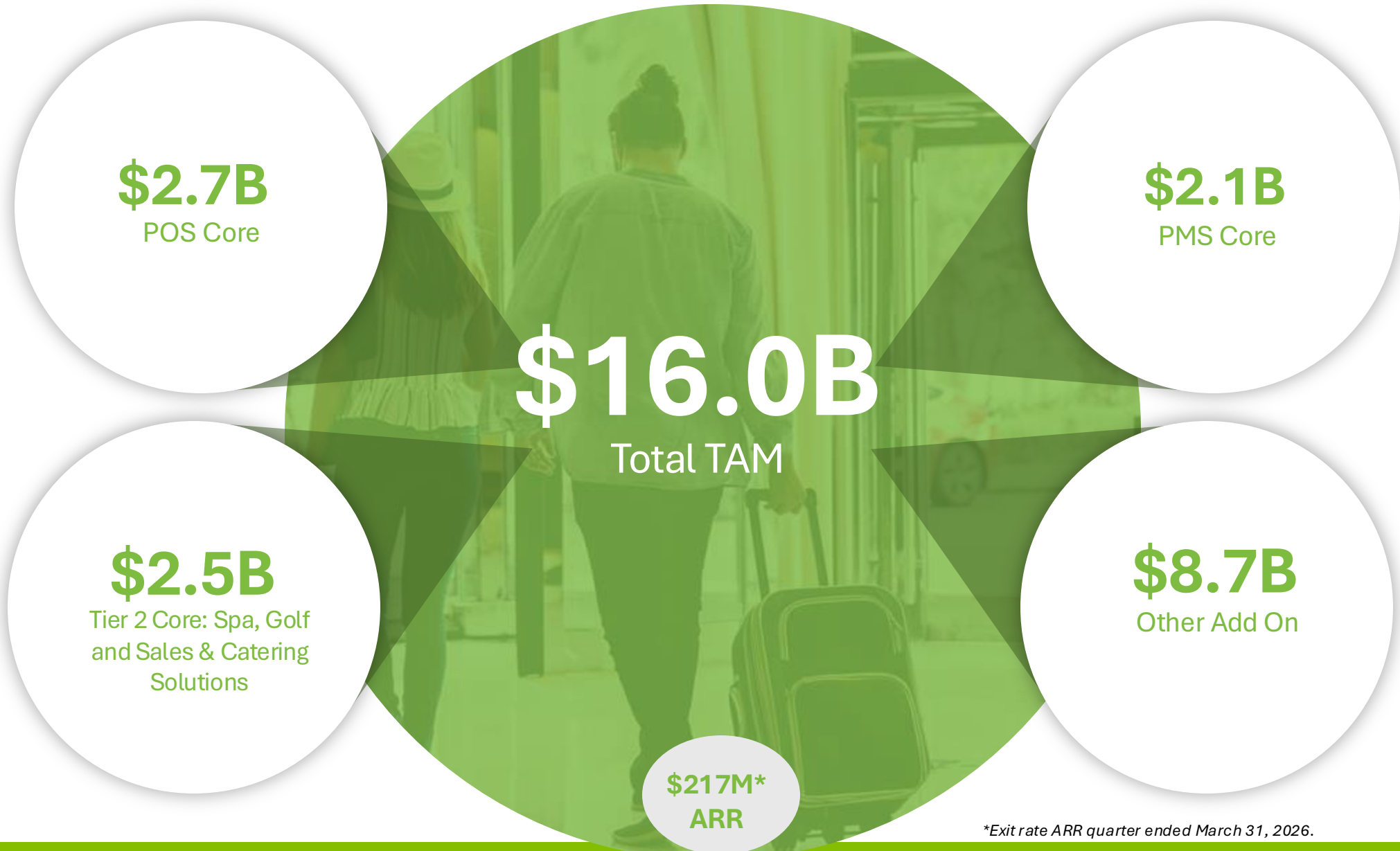
INTELLIGENCE LAYER



INTELLIGENT GUEST PROFILE



Total Addressable Market - TAM



**Exit rate ARR quarter ended March 31, 2026.*

Agilysys Revenue Overview

16%

Total
Revenue YOY
Growth*

65%

Recurring
Revenue/Total
Revenue*

67%

Subscription
Revenue/Recurring
Revenue*

30%

Subscription
Revenue YOY
Growth Rate*

**Data is as of the trailing twelve months ended March 31, 2026.*



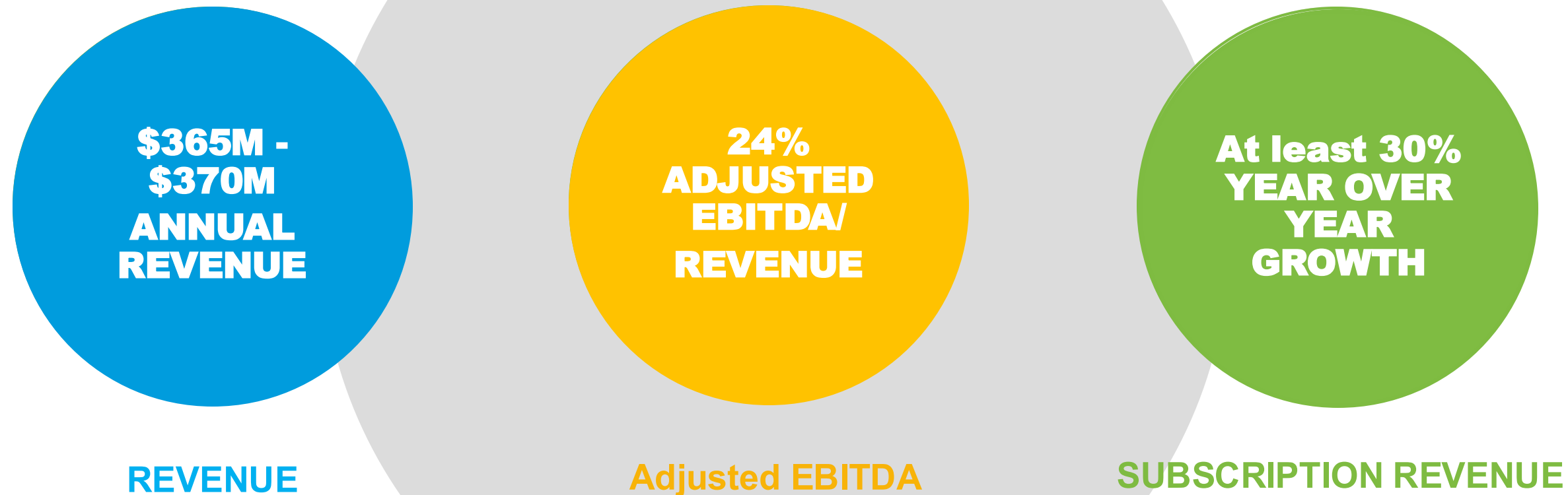
We Provide Industry Leading Hospitality Solutions



Note: Revenue contribution figures represent percentage for the trailing twelve months ended March 31, 2026 and include an allocation of total revenue (excluding services) amounts to our 4 core product groupings and payment software related revenue.



FY27 Annual Guidance





FINANCIAL OVERVIEW



Evolving Business, Evolving P&L

Business Metrics (as of 3/31/26)

Recurring Revenue*	65%
As % of Total Revenue	
Subscription Revenue*	67%
As % of Recurring Revenue	
Services Revenue*	23%
As % of Total Revenue	
Subscription Revenue Growth Y/Y*	30%
New Customer Count*	78

Financial Metrics and Valuation*

Share Price (05/29/26)	\$86.56
Diluted Shares Outstanding	28.4M
Diluted Market Capitalization	\$2,457.3M
Cash (as of 03/31/26)	\$116.9M
Debt (as of 03/31/26)	\$19.0M
Enterprise Value	\$2,359.5M
Revenue	\$319.3M
Gross Profit	\$199.9M
Adjusted EBITDA^	\$67.7M
Earnings per Share	\$1.37
EV/Revenue	7.4x
EV/Gross Profit	11.8x

[^]Non-GAAP measure, see reconciliation on slide 23.

^{*}Trailing twelve months ended March 31, 2026.

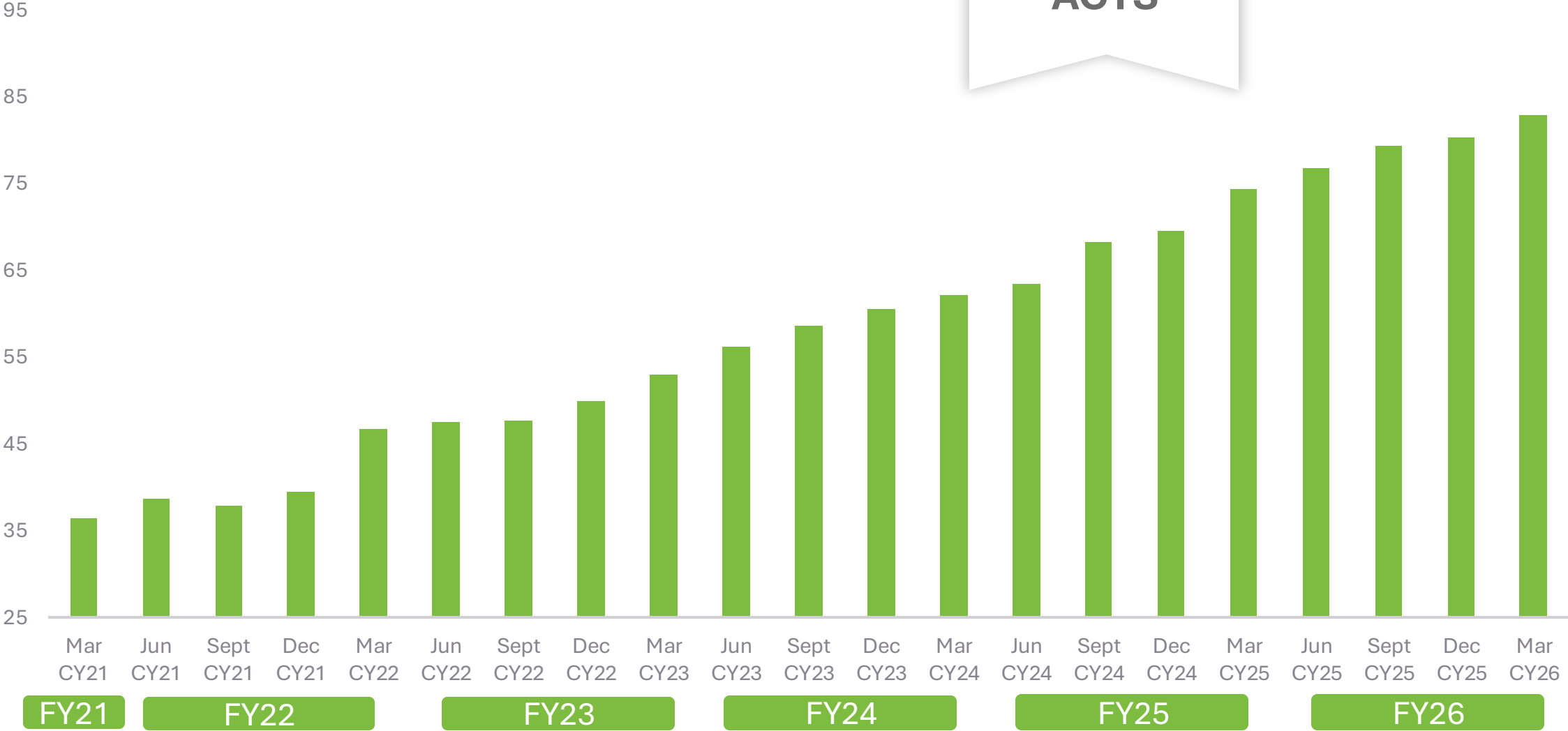


Strong Balance Sheet

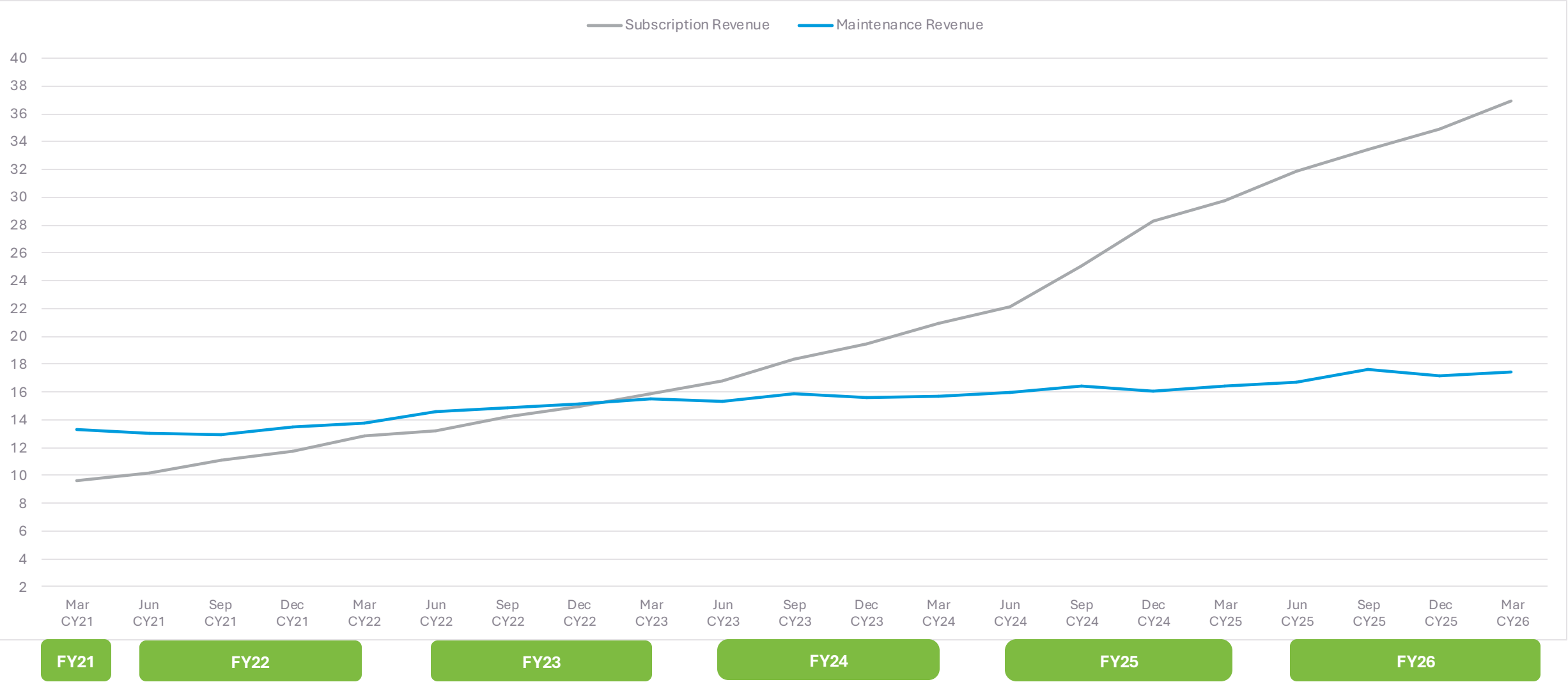
Consolidated Balance Sheet <i>(in thousands)</i>		
	March 31, 2026	March 31, 2025
Cash, Cash Equivalents and Marketable Securities	\$116,894	\$73,041
Other Current Assets	67,237	50,486
Long-Term Assets	297,397	310,843
Total Assets	\$481,528	\$434,370
Current Liabilities	\$125,110	\$111,024
Other Liabilities	29,627	57,460
Total Liabilities	154,737	168,484
Shareholders' Equity	326,791	265,886
Total Liabilities and Shareholders' Equity	\$481,528	\$434,370



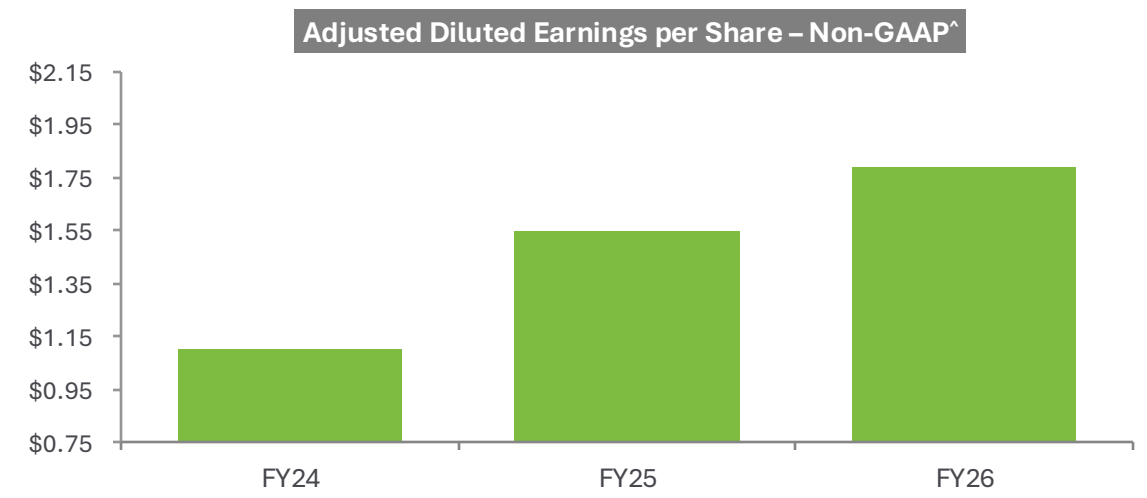
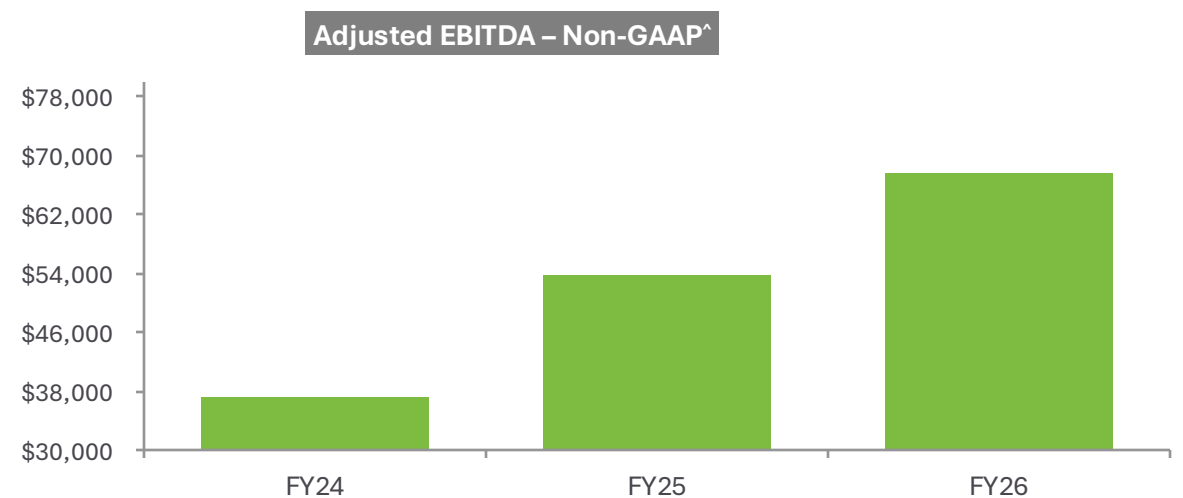
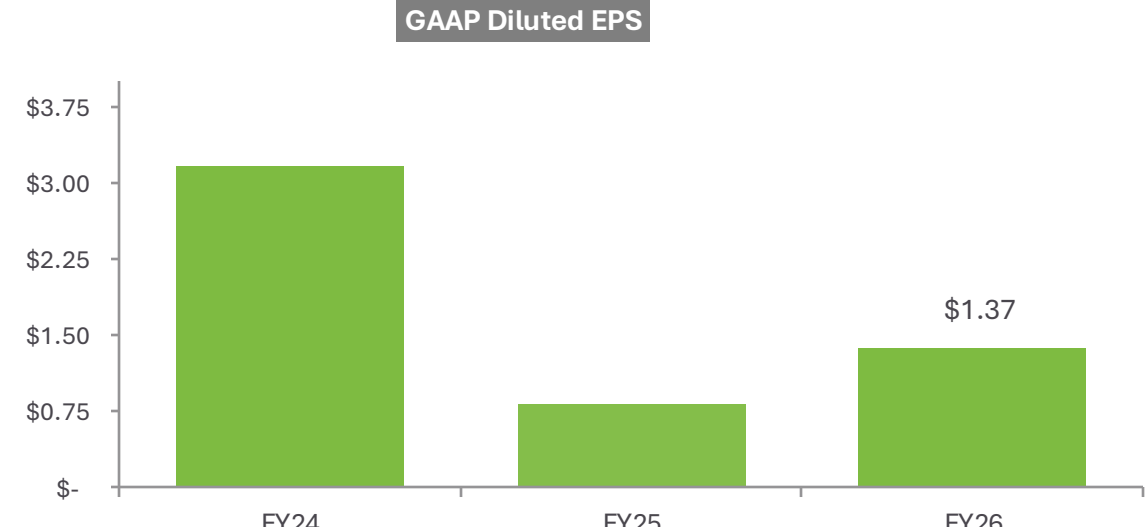
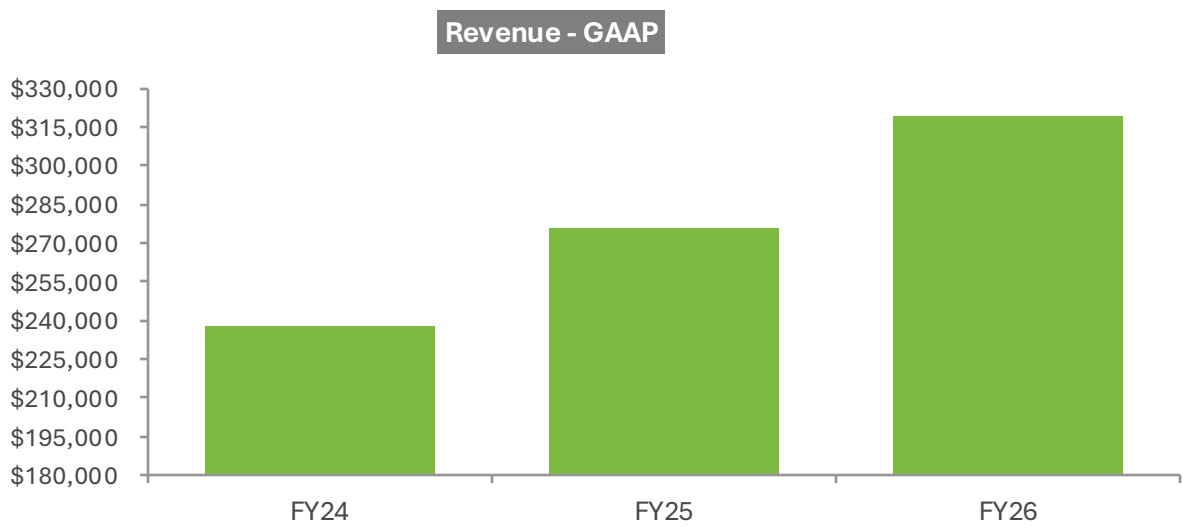
Revenue Growth (\$M)



Recurring Revenue Growth (\$M)



Historical Financial Results



All numbers in thousands.
^ Non-GAAP measure, see reconciliation beginning on slide 23.
*Trailing twelve months ended March 31, 2026.



APPENDIX



Non-GAAP Reconciliation

AGILYSYS, INC.
RECONCILIATION OF NET INCOME TO EBITDA AND ADJUSTED EBITDA
(UNAUDITED)

	Twelve Months Ended			
			March 31,	
<i>(In thousands)</i>	TTM*	2025	2024	2023
Net income	\$38,791	\$ 23,225	\$ 86,195	\$ 14,582
Income tax provision (benefit)	9,617	2,410	(65,511)	1,182
Income before taxes	48,408	25,635	20,684	15,764
Depreciation of fixed assets	3,839	3,679	3,896	1,769
Amortization of internal-use software and intangibles	5,744	3,859	1,366	1,743
Amortization of developed technology acquired	665	461	159	159
Interest income, net	(1,499)	(2,253)	(5,083)	(2,192)
EBITDA (a)	57,157	31,381	21,022	17,243
Share-based compensation	21,818	17,777	14,111	12,958
Severance and other charges	(7,675)	4,628	1,756	435
Other non-operating (income) expense	(3,896)	(791)	152	(697)
Legal settlements, net	266	844	28	352
Adjusted EBITDA (b)	67,670	53,839	37,069	30,291

(a) EBITDA is defined as net income before income taxes, interest income (net of interest expense), depreciation and amortization (including amortization of developed technology)

(b) Adjusted EBITDA, a non-GAAP financial measure, is defined as income before income taxes, interest income (net of interest expense), depreciation and amortization (including amortization of developed technology), and excluding charges relating to i) legal settlements, ii) other (gains) and charges, net iii) share-based compensation, and iv) other non-operating (income) expense

*Trailing twelve months ended March 31, 2026.



Non-GAAP Reconciliation

AGILYSYS, INC. RECONCILIATION OF NET INCOME TO EBITDA AND ADJUSTED EBITDA (UNAUDITED)

Three Months Ended

(In thousands)	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023
Net income	\$ 12,294	\$ 9,897	\$ 11,710	\$ 4,890	\$ 3,925	\$ 3,830	\$ 1,364	\$ 14,106	\$ 2,961	\$ 77,141	\$ 4,545	\$ 1,548
Income tax (benefit) provision	2,671	2,986	4,001	(41)	1,448	3,913	3,782	(6,734)	1,885	(68,043)	295	352
Income before taxes	14,965	12,883	15,711	4,849	5,373	7,743	5,146	7,372	4,846	9,098	4,840	1,900
Depreciation of fixed assets	922	1,009	964	944	941	985	915	838	854	909	1,209	923
Amortization of internal-use software and intangibles	1,438	1,417	1,432	1,457	1,082	1,622	904	251	246	343	347	430
Amortization of developed technology acquired	167	165	167	166	160	163	99	38	40	39	41	39
Interest (expense) income, net	(524)	(455)	(290)	(230)	(76)	241	(637)	(1,782)	(1,503)	(1,252)	(1,227)	(1,101)
EBITDA (a)	16,968	15,019	17,984	7,186	7,480	10,754	6,427	6,717	4,483	9,137	5,210	2,191
Share-based compensation	6,020	5,769	5,000	5,029	5,121	4,218	4,009	4,429	4,622	3,638	2,684	3,167
Severance and other charges	242	(2,717)	(5,456)	256	2,030	(12)	2,037	550	1,711	(924)	210	759
Other non-operating expense (income)	(1,828)	(696)	(1,274)	(98)	13	(574)	(383)	157	136	(95)	(51)	159
Legal settlements, net	106	(64)	110	114	145	330	104	265	28	-	-	-
Adjusted EBITDA (b)	\$ 21,508	\$ 17,311	\$ 16,364	\$ 12,487	\$ 14,789	\$ 14,716	\$ 12,194	\$ 12,118	\$ 10,980	\$ 11,756	\$ 8,053	\$ 6,276

(a) EBITDA, a non-GAAP financial measure, is defined as net income before income taxes, interest income (net of interest expense), depreciation and amortization (including amortization of developed technology)

(b) Adjusted EBITDA, a non-GAAP financial measure, is defined as income before income taxes, interest (income), net, depreciation and amortization (including amortization of developed technology), and excluding charges relating to i) share-based compensation, ii) other charges, net iii) other non-operating (income) expense, net, and iv) legal settlements



Non-GAAP Reconciliation

AGILYSYS, INC.
RECONCILIATION OF NET INCOME TO ADJUSTED NET INCOME FOR ADJUSTED EARNINGS PER SHARE
(UNAUDITED)

<i>(In thousands)</i>	TTM*	Twelve Months Ended		
	2026	2025	March 31,	2023
			2024	
Net income attributable to common shareholders	\$ 38,791	\$ 23,225	\$ 84,991	\$ 12,746
Amortization of intangibles	5,744	3,859	1,366	1,743
Amortization of acquired technology	665	461	159	159
Share-based compensation	21,818	17,777	14,111	12,958
Tax Events (a)	(2,032)	(1,669)	(69,067)	-
Severance and other charges	(7,675)	4,628	1,756	435
Legal settlements, net	266	844	28	352
Income tax adjustments	(6,810)	(5,322)	(3,805)	(3,274)
Adjusted net income (b)	50,767	43,803	29,539	25,119
Basic weighted average shares outstanding	27,923	27,518	25,668	24,694
Diluted weighted average shares outstanding	28,389	28,257	26,842	25,929
Adjusted basic earnings per share (c)	1.82	1.59	1.15	1.02
Adjusted diluted earning per share (c)	1.79	1.55	1.10	0.97

(a) Tax events include excess tax benefits or deficiencies related to share-based compensation, release of valuation allowances against deferred income taxes, and changes in uncertain tax positions

(b) Adjusted net income, a non-GAAP financial measure is defined as net income attributable to common shareholders before amortization expense (including amortization of developed technology), share-based compensation, and other charges, net, and legal settlements, less the related income tax effect of these adjustments, as applicable, at the Company's current combined federal and state income statutory tax rate and, as defined under (a) above, tax events.

(c) Adjusted earnings per share, a non-GAAP financial measure, is defined as adjusted net income divided by basic and diluted weighted average shares outstanding

*Trailing twelve months ended March 31, 2026.

Cash Flow

	TTM*	31-Mar FY25	31-Mar FY24	31-Mar FY23
Operating activities				
Net income from operations	\$ 38,791	\$ 23,225	\$ 86,195	\$ 14,582
Non cash adjustments, restructuring, legal settlements	39,001	26,235	(48,125)	16,355
Changes in assets & liabilities	(7,795)	5,668	10,116	3,526
Net cash provided by operating activities	69,997	55,128	48,186	34,463
Investing activities				
Capital expenditures	(1,848)	(2,783)	(8,127)	(7,238)
Cash (paid for) business combinations, net of cash acquired	-	(145,756)	-	395
Proceeds from sale of assets	-	-	552	-
Investments	-	(27)	(27)	(27)
Net cash used in investing activities	(1,848)	(148,566)	(7,602)	(6,870)
Net cash used in financing activities	(24,467)	21,928	(8,558)	(11,094)
Effect of exchange rate	171	(340)	23	(628)
Increase (decrease) in cash & cash equivalents	43,853	(71,850)	32,049	15,871
Cash & cash equivalents - beginning of period	73,041	144,891	112,842	96,971
Cash & cash equivalents - end of period	\$ 116,894	\$ 73,041	\$ 144,891	\$ 112,842

*Trailing twelve months ended March 31, 2026.

Why Only Agilysys Can Build This

01 Full-Stack Touchpoint Ownership

PMS, POS, Spa, Golf, Activities — we sit at every node of the guest journey. No competitor does.

02 Hospitality-Native Data

Our transactional data is deeply hospitality-specific. Generic AI players cannot replicate context built over decades.

03 Guest Profile Already Built

The hardest part of an intelligence layer is the data foundation. Ours is live, rich and growing.

04 Cross-Silo by Design

Competitors are siloed by product. Our architecture was built to cross silos — from the ground up.



CONTACT

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