



agilysys

# CUSTOMER SPOTLIGHT: SABA ROCK RESORT

## SABA ROCK IMPROVES THE GUEST JOURNEY AND ENHANCES OPERATIONAL EFFICIENCY WITH PMS & POS FROM AGILYSYS

Saba Rock Resort has selected a suite of Agilysys SaaS solutions, including Agilysys Stay PMS, Agilysys Book online booking engine and InfoGenesis POS.



Saba Rock, an iconic resort island destination located in the middle of the British Virgin Islands, attracts sailors, adventurers, yachtsmen, divers, kite-surfers and vacationers. With a uniquely relaxed island atmosphere, stylish gastronomy and beach-chic accommodations, guests at Saba Rock will have every opportunity to enjoy barefoot-luxury living at the island resort.

“ Saba Rock is excited to implement Agilysys SaaS solutions as part of our rebuilding process, Their user-friendly Agilysys Stay PMS solution and Agilysys Book online reservations engine will allow us to focus on the guest experience and not the software. Additionally, InfoGenesis POS will help us to efficiently and effectively provide our guests with the highest quality service in our restaurants and bars at all times, regardless of online connectivity. ”

-- Alain Prion, Resort Manager at Saba Rock

Opening in early 2021, Saba Rock looked to Agilysys' cloud-native SaaS PMS and POS solutions as part of its post-hurricane rebuilding process. Guests can begin their island journey with Agilysys Book, a commission-free direct-channel online booking engine, to make reservations for the resort's elegant luxury accommodations as well as view flexible room upgrades and add-on options to increase revenue and promote guest loyalty.

Agilysys Stay PMS will welcome guests at check-in, and with ready access to guest preferences, allow staff to connect on a personal level. With an easy to use browser-based UI, Agilysys Stay offers Saba Rock fast time to value through improved operational efficiency and elevated guest service. Due to its breadth of features and ease-of use, Agilysys Stay is being implemented broadly across hotels of all sizes, from chains to small boutiques.



### AGILYSYS SOLUTIONS INSTALLED AT SABA ROCK

- Agilysys InfoGenesis® POS
- Agilysys Stay
- Agilysys Book

LEARN MORE ABOUT AGILYSYS SOLUTIONS

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With two richly stocked bars and an open-air restaurant serving freshly caught seafood, burgers and other savory favorites, the resort will rely on Agilysys' award-winning, comprehensive point-of-sale system, InfoGenesis POS. Its easy-to-use terminal and tablet touchscreen applications offer industry-leading offline capabilities and will streamline the guest experience while optimizing food & beverage operations.

## ABOUT OUR SOLUTIONS:



The award-winning point-of-sale solution that's designed to help businesses serve their guests more effectively. Agilysys InfoGenesis® POS boasts an intuitive touchscreen interface with extensive reporting and analytics that enable operators to control costs and streamline operations. With rapid deployment and centralized configuration, businesses can quickly leverage next-generation point-of-sale to transform the guest service experience. Switch seamlessly between terminals and tablets to maximize server efficiency.



Agilysys Stay is a groundbreaking cloud-based property management system built on the Agilysys rGuest hospitality technology platform. The guest-centric, standards-based PMS relies on the rGuest open platform to enable rich integration with applications delivered from Agilysys, its partners and customers. It offers business-driven outcomes, helping properties increase revenue, reduce operating costs and strengthen guest connections. With integrated analytics, Agilysys Stay also delivers real-time management information so that hotels can accurately forecast demand and scale services accordingly.



Agilysys Book is a commission-free, easy-to-use reservation system designed to move guests effortlessly through the online booking process. Real-time room availability allows resorts to increase occupancy rates, while seamless integration with the Agilysys' property management system enables seamless guest service and operational management.

## ABOUT AGILYSYS:

Agilysys is well known for its long heritage of hospitality-focused technology innovation. The Company delivers modular and integrated software solutions and expertise to businesses seeking to maximize Return on Experience (ROE) through hospitality encounters that are both personal and profitable. Over time, customers achieve High Return Hospitality by consistently delighting guests, retaining staff and growing margins. Customers around the world include: branded and independent hotels; multi-amenity resort properties; casinos; property, hotel and resort management companies; cruise lines; corporate dining providers; higher education campus dining providers; food service management companies; hospitals; lifestyle communities; senior living facilities; stadiums; and theme parks. The Agilysys Hospitality Cloud™ combines core operational systems for property management (PMS), point-of-sale (POS) and Inventory and Procurement (I&P) with Experience Enhancers™ that meaningfully improve interactions for guests and for employees across dimensions such as digital access, mobile convenience, self-service control, personal choice, payment options, service coverage and real-time insights to improve decisions. Core solutions and Experience Enhancers are selectively combined in Hospitality Solution Studios™ tailored to specific hospitality settings and business needs.

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