# agilysys

# CUSTOMER SPOTLIGHT: THE SUMMIT HOTEL

## INNOVATIVE AGILYSYS SOLUTIONS CHOSEN FOR SCALABILITY AND SECURITY AT NEW CINCINNATI HOTEL

The Summit Hotel is scheduled to open in April of 2018 and predicted to be Cincinnati's most memorable and immersive hotel experience, with beautifully designed guest rooms and an artful atmosphere.

With Agilysys solutions, the new property will be able to ensure the security of guest payment information and protect against fraud. Meanwhile, a powerful point-of-sale system will help them deliver an outstanding guest service from day one, furthering the extraordinary guest experience at the hotel.

THE SUMMIT

The Summit Hotel will have 239 modern and stylish rooms as well as a variety of luxury amenities, including a state-of-the-art fitness center, yoga studio, a modern library and free WiFi across the property. Guests will find a unique and comfortable experience at the Summit, while also having the option to experience the one-of-a-kind aspects of the hotel, such as the nine-story atrium, the Monumental Staircase and the on-site art gallery. With extraordinary architecture and design throughout the property, the hotel will be an inspirational and unique addition to the city.

The Summit Hotel's management team wanted point-of-sale technology that would not only deliver comprehensive functionality, but also help them optimize operations for the scalability required to support operations while any sized event is happening in the hotel conference center. Additionally, they required a payment gateway solution that would secure guests' financial data and reduce the risks associated with credit card acceptance. Following an extensive evaluation of available solutions, the property selected InfoGenesis POS and Agilysys Pay to meet their technology needs.

## AGILYSYS SOLUTIONS SELECTED
- Agilysys InfoGenesis® POS
- Agilysys Pay

# ABOUT OUR SOLUTIONS:

## ⓐ InfoGenesis

Agilysys InfoGenesis® POS, a popular point-of-sale solution among luxury hotels and resorts, is a comprehensive POS system that combines easy-to-use terminal and tablet touchscreen applications with industry-leading offline capabilities. Its strong reporting and analysis features, enterprise-grade menu and item configuration capabilities, and multi-language support drive service flexibility and increased operational efficiency.

## ⓐ Pay

Agilysys Pay is a payment gateway solution that enables complete and secure payment processing. It leverages one of the few payment offerings that includes: Validated Point-to-Point Encryption (P2PE), which securely encrypts cardholder data while drastically reducing annual PCI audit costs; a Payment Information Proxy (PIP) that secures data arriving via e-commerce interfaces; robust tokenization, which eliminates storage of cardholder data; and a full range of fixed and mobile EMV-ready payment devices that ensure compliance with new card security regulations.

# ABOUT AGILYSYS:

Agilysys is well known for its long heritage of hospitality-focused technology innovation. The Company delivers modular and integrated software solutions and expertise to businesses seeking to maximize Return on Experience (ROE) through hospitality encounters that are both personal and profitable. Over time, customers achieve High Return Hospitality by consistently delighting guests, retaining staff and growing margins. Customers around the world include: branded and independent hotels; multi-amenity resort properties; casinos; property, hotel and resort management companies; cruise lines; corporate dining providers; higher education campus dining providers; food service management companies; hospitals; lifestyle communities; senior living facilities; stadiums; and theme parks. The Agilysys Hospitality Cloud™ combines core operational systems for property management (PMS), point-of-sale (POS) and Inventory and Procurement (I&P) with Experience Enhancers™ that meaningfully improve interactions for guests and for employees across dimensions such as digital access, mobile convenience, self-service control, personal choice, payment options, service coverage and real-time insights to improve decisions. Core solutions and Experience Enhancers are selectively combined in Hospitality Solution Studios™ tailored to specific hospitality settings and business needs.

## LEARN MORE ABOUT AGILYSYS SOLUTIONS

EMAIL: SALES@AGILYSYS.COM
PHONE: 877 369 6208
WEB: WWW.AGILYSYS.COM

agilysys