



CUSTOMER SPOTLIGHT: WEQUASSETT RESORT AND GOLF CLUB

SCENIC WATERFRONT RESORT AND GOLF CLUB IN CAPE COD SELECTS AGILYSYS POINT-OF-SALE AND PAYMENT GATEWAY SOLUTIONS

With world-class accommodations and award-winning cuisine, the Wequassett Resort and Golf Club is a popular destination for weddings, receptions and corporate meetings.

The Wequassett Resort has a lot to offer with 120 lavish rooms and suites, four restaurants, two pools, two beaches with boating and water sports, four tennis courts and 18 holes of championship golf. For vacationing families, the resort also has a Children's Center with innovative and entertaining educational programs. The wide variety of settings requires both fixed and mobile point-of-sale solutions to allow the staff to provide the best possible guest service and the management team found that with InfoGenesis and InfoGenesis Flex.

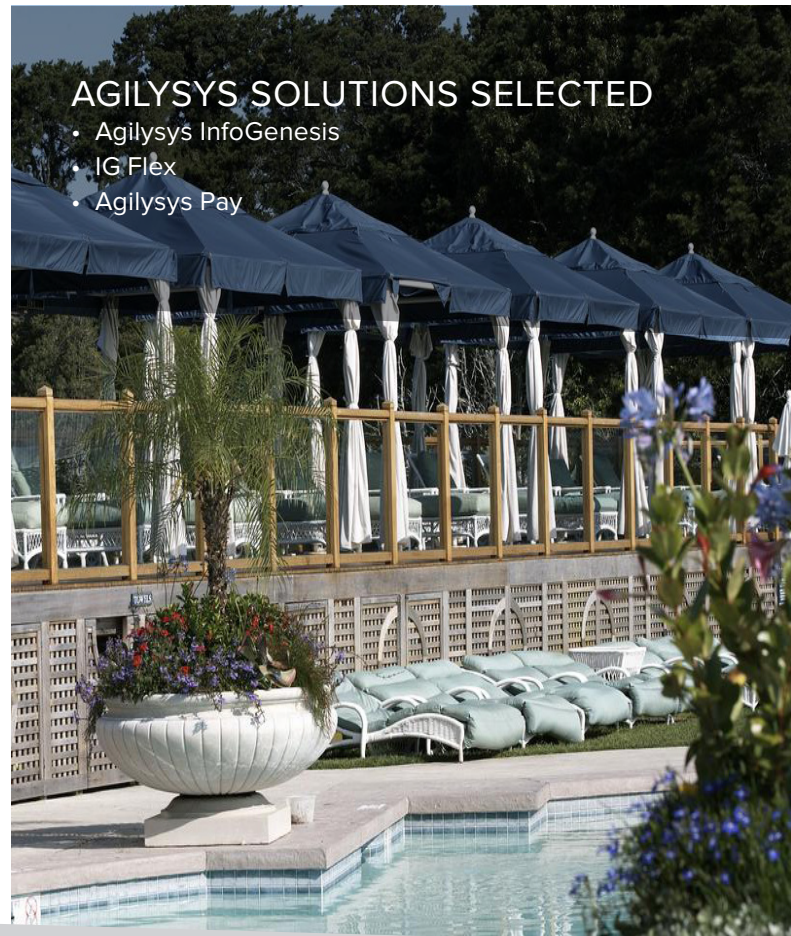


“We wanted state-of-the-art technology that would strengthen our entire F&B operation, and the Agilysys solutions were an ideal fit,” said Greg Schlosser, Director of Information Technology at Wequassett Resort. “Agilysys InfoGenesis and Agilysys Pay are fully integrated and designed specifically for the complex environments prevalent in the hospitality industry. These systems will work together not only to improve operational efficiency but also to maximize our revenue potential and enhance guest service.”

The high-level service, first-class amenities and scenic surroundings has made the Wequassett Resort a member of the Preferred Hotels & Resorts Worldwide Inc., assuring guests extraordinary levels of comfort and service. With the guest-centric solutions from Agilysys the property can improve productivity and offer a quality guest experience in a wide variety of settings. The extraordinary levels of service combined with breathtaking views of Pleasant Bay and the Atlantic Ocean makes the Wequassett Resort a unique place to visit and guarantees guests coming back to this secluded paradise.

AGILYSYS SOLUTIONS SELECTED

- Agilysys InfoGenesis
- IG Flex
- Agilysys Pay



ABOUT OUR SOLUTIONS:



The award-winning point-of-sale solution that's designed to help businesses serve their guests more effectively. Agilysys InfoGenesis® POS boasts an intuitive touchscreen interface with extensive reporting and analytics that enable operators to control costs and streamline operations. With rapid deployment and centralized configuration, businesses can quickly leverage next-generation point-of-sale to transform the guest service experience. Switch seamlessly between terminals and tablets to maximize server efficiency.



Industry-leading mobile tablets are designed to optimize revenue opportunities. IG Flex offers full point-of-sale functionality on a handheld tablet, providing an enhanced user and guest experience whether poolside, conference hall, night club, beach, spa or dining outlets. With powerful off-line performance, guests service is never compromised - even when connectivity is inconsistent.



Agilysys Pay is a payment gateway solution that enables complete and secure payment processing. It leverages one of the few payment offerings that includes: validated Point-to-Point Encryption (P2PE), which securely encrypts cardholder data while drastically reducing annual PCI audit costs; a Payment Information Proxy (PIP) that secures data arriving via e-commerce interfaces; robust tokenization, which eliminates storage of cardholder data; and a full range of fixed and mobile EMV-ready payment devices that ensure compliance with new card security regulations.

ABOUT AGILYSYS:

Agilysys is well known for its long heritage of hospitality-focused technology innovation. The Company delivers modular and integrated software solutions and expertise to businesses seeking to maximize Return on Experience (ROE) through hospitality encounters that are both personal and profitable. Over time, customers achieve High Return Hospitality by consistently delighting guests, retaining staff and growing margins. Customers around the world include: branded and independent hotels; multi-amenity resort properties; casinos; property, hotel and resort management companies; cruise lines; corporate dining providers; higher education campus dining providers; food service management companies; hospitals; lifestyle communities; senior living facilities; stadiums; and theme parks. The Agilysys Hospitality Cloud™ combines core operational systems for property management (PMS), point-of-sale (POS) and Inventory and Procurement (I&P) with Experience Enhancers™ that meaningfully improve interactions for guests and for employees across dimensions such as digital access, mobile convenience, self-service control, personal choice, payment options, service coverage and real-time insights to improve decisions. Core solutions and Experience Enhancers are selectively combined in Hospitality Solution Studios™ tailored to specific hospitality settings and business needs.

LEARN MORE ABOUT AGILYSYS SOLUTIONS

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